# Siam Wellness Group SPA

Resume Coverage

31 July 2024

Services

## **Booming spa industry**

We resume coverage of SPA with a BUY rating and Bt8.50 TP, premised on the following: (i) SPA is a major beneficiary of rising tourist arrivals in Thailand and has diversified its customer base to reduce earnings volatility, (ii) earnings growth would normalize to 16% p.a. (CAGR) over 2024-26F. The share price has dropped recently and the stock is trading at only 28x 2024F PER, or 1SD below its historical average multiple. This presents an opportunity to accumulate SPA to capture stronger earnings ahead.

#### Riding on the tourism wave and expanding footprint

Earnings growth will be driven by recovering tourism activity in Thailand, with tourist arrivals reaching 19 million YTD (90% of pre-Covid level). Arrivals from China are at 60% of pre-Covid level, but we expect that to pick up. SPA has diversified its customer base to include Thai, European, and Middle Eastern clients to reduce earnings volatility. Contribution from Chinese customers has dropped from 55% of group revenue in 2019 to 30% currently. SPA has 71 stores currently and plans to expand to 78. Growth would also be supported by securing more spa management contracts at hotels.

#### Expect core profit to grow by 16% p.a. CAGR over 2024-26F

We expect 2Q24F net profit to come in at Bt70m (+17% yoy, -5% qoq). The yoy improvement would be driven by 10% growth in revenue to Bt393m (10% SSSG) and better net margin at 17.8%. For 2024-26F, we project core profit would grow by 2-year CAGR of 16% and revenue by 12%. This assumes 10% SSSG in 2024F and 3% p.a. thereafter, they would add 6 new branches annually, and net margin would rise to 18-19% (close to pre-Covid levels). The margin expansion would be driven by better economies of scale and more efficient use of SG&A spend.

#### Resume coverage with BUY rating, TP Bt8.50 (2024F)

Our TP is based on DCF valuation and assumes 3.5% risk-free rate, 8% market risk premium, 1x beta, and 1% terminal growth. The stock is trading at 28x 2024F P/E, -1SD of its historical trading multiple.

Financial Summary						
Year to 31 Dec	Unit	2022	2023	2024F	2025F	2026F
Revenue	(Btm)	711	1,446	1,789	2,016	2,254
Revenue growth	(%)	324.4	103.3	23.7	12.7	11.8
EBITDA	(Btm)	275	599	731	771	819
EBITDA growth	(%)	264.3	117.9	22.0	5.4	6.3
Pre-tax profit, core	(Btm)	(87)	277	392	456	529
Pre-tax profit, core	(%)	(70.5)	(418.3)	41.4	16.4	15.9
Profit, reported	(Btm)	(88)	332	313	365	423
Profit growth, reported	(%)	(69.3)	(477.3)	(5.7)	16.4	15.9
EPS, core	(Bt)	(0.07)	0.26	0.24	0.28	0.33
EPS growth, core	(%)	(69.3)	(477.3)	(5.7)	16.4	15.9
DPS	(Bt)	0.00	0.01	0.10	0.11	0.13
P/E, core	(x)	(109.5)	30.9	28.2	24.3	20.9
P/BV, core	(x)	12.9	7.6	6.8	5.7	4.8
ROE	(%)	(3.8)	15.4	15.1	15.9	16.7
Dividend yield	(%)	0.0	0.2	1.4	1.6	1.9
FCF yield	(%)	2.5	7.9	5.5	6.3	7.0

## BUY

Target price Bt8.50 (+23.2%) Price Bt6.90 Total return upside 24.6% Div. yield 1.4%



#### Sirilak KONWAI

Fundamental investment analyst on securities +662 659 7000 ext. 5016 Sirilak.konwai@krungsrisecurities.com

Key data	Unit	
12M high/ low	(Bt)	9.9/ 5.9
Market cap	(Btm/ USDm)	8,849/ 246
3M avg. daily turnover	(Btm/ USDm)	24.2/ 0.6
Free float	(%)	55.6
Issued shares	(m shares)	1,283
Major shareholders:		%
<ol> <li>Mr. Wiboon Utsahaji</li> </ol>	t	11.10
<ol><li>Mr. Prasert Jiravans</li></ol>	tit	10.33
3) Mrs. Pranee Suohav	vatankiat	8.66

# Stock price performance (Bt) SPA SET Index(index) 1,600 1,550 1,500 1,450 1,450 1,350 1,350 1,350 1,250 Jul-23 Oct-23 Jan-24 Apr-24 Jul-24

	Unit	ytd	1M	3M	12M
Total return	(%)	(10.7)	0.7 (	16.4)	(13.7)
Total return vs SET	(%)	(3.0)	0.2 (	11.3)	1.6

Krungsri vs Bloomberg consensus											
	Unit	(+)	(=)	(-)							
Bloomberg consensus	(Cnt.)	7	2	0							
	Unit	KSS	ВВ	%diff							
Target price	(Bt)	8.50	9.58	(11.3)							
2024F net profit	(Btm)	313	336	(6.7)							
2025F net profit	(Btm)	365	387	(5.7)							

Earnings revision										
Bloomberg	Unit	2024F	2025F							
1M	(%)	0.00	0.00							
3M	(%)	(2.04)	0.00							
ytd	(%)	(1.18)	3.48							
Krungsri										
From last report	(%)	0.00	0.00							

Source: Bloomberg, Krungsri Securities

### Resumes expansion plans

SPA operates a spa business under several chains: Rarin Jinda Wellness Spa (5-star brand; 2 branches at end-2Q24), Let's Relax (4-star; 61), Baan Suan Massage (3-star; 8) and Stretch Me (6). In 1Q24, Let's Relax Spa contributed 96% of spa revenue.

In 2024, the company aims to add 6-7 branches (including spa management contracts in hotels to its current portfolio of 71 branches, at a total investment of Bt300m. We assumed SPA would add 6 branches annually in the domestic market, in line with guidance. This would be supported by rising demand for wellness and spa services from locals and foreigners, and M&A opportunities.

Fig 1. SPA - Branch network

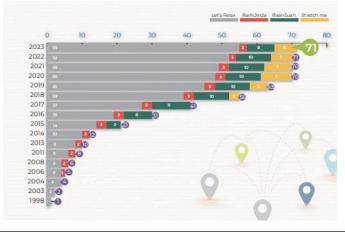


Fig 2. Expect to add 6 branches per year



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

Fig 3. Revenue breakdown by brand

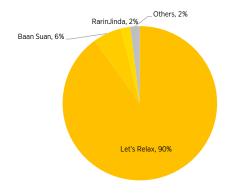
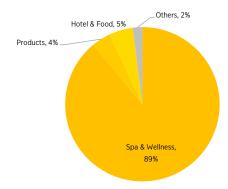


Fig 4. Revenue breakdown by business



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

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# Strong brand recognition will help the company to expand into spa management services

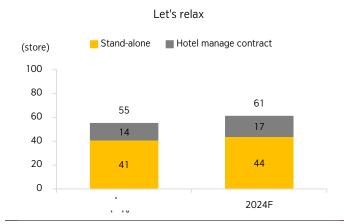
SPA is a robust spa brand that is popular with both Thai and foreign clients. This strong reputation enhances the company's potential to expand its business by managing spas for various hotels.

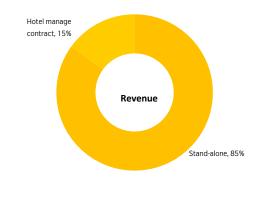
Currently, SPA manages spas in 14 hotels. They account for 15% of group revenue. They recently signed contracts with three more hotels: (1) Holiday Inn Resort Phuket Karon Beach - they will operate under the *Let's Relax* brand for an initial period of two years with option to extend by two years. This spa is expected to open very soon, and (2) *Centara Ao Nang Beach Resort & Spa* and *Centara Anda Dhevi Resort & Spa Krabi* – they will operate under the *Let's Relax* brand for a three-year term.

The company will receive a share of revenue under those contracts. These managed spas at hotels generate higher profit margins than their standalone branches, because they do not book depreciation costs and CAPEX is smaller at Bt1-2m vs Bt15-25m for a standalone branch. Hence, this business model contributes significantly to group earnings growth.

Fig 5. Securing more spa management contracts with hotels

Fig 6. Revenue by business





Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

# Diversifying customer base: Reduces earnings volatility while benefiting from recovering tourism activity

SPA has successfully diversified its customer base since 2017, reducing its dependence on Chinese tourists, which now account for only 40% of group revenue against 55% earlier. The company has a more balanced portfolio, with Thai (including expatriate) customers now contributing 40% of revenue against only 25% in 2017

The international segment, which accounts for 60% of revenue, is also diversified. East Asia (China, Hong Kong, Japan, and Korea) contribute 30%, ASEAN countries (mainly Malaysia and Singapore) contribute 10%, and the Middle East, Europe, and Russia account for 20%

This strategic shift has reduced SPA's dependence on a single market while the company to benefit from the recovering tourism industry in Thailand. SPA now has a more resilient and balanced revenue stream

The Economics Tourism & Sports Division reported tourist arrivals reached 19.6 mil YTD (1 Jan - 21 July, 2024), rising 34% yoy to 96% of pre-Covid level. The top five nationals were from China (3.9 mil, 20% of total arrivals), Malaysia (2.7 mil, 14%), India 1.1 mil (6%), South Korea 1.0 mil (5%), and Russia 0.97 mil (5%).

According to data up to May, Japanese and Chinese tourists are currently at only 54-60% of pre-Covid levels. This presents strong opportunities for SPA as these groups represent its primary customer base. If arrivals from China and East Asia improve along with the peak tourist season in Thailand in the second half of 2024 and in 2025, group revenue will surge.

Fig 7. Revenue vs Tourist Arrivals

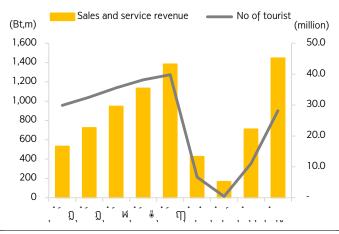
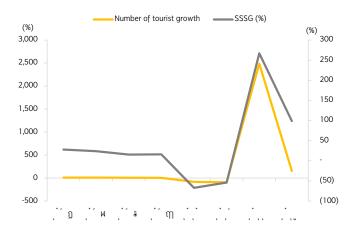


Fig 8. SSSG to improve along with recovering tourist arrivals



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

Fig 9. Recovering tourist arrivals

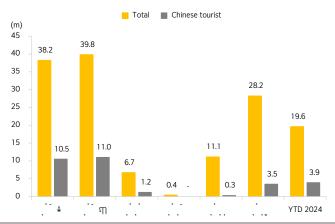
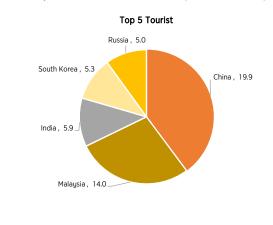


Fig 10. Top 5 tourist arrivals by nationality



Source: MOTS. Krungsri Securities

Source: MOTS, Krungsri Securities

Fig 11. Arrivals as % of pre-Covid level

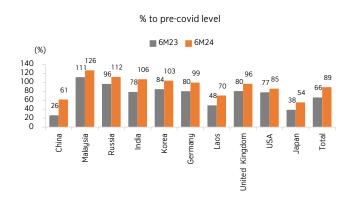
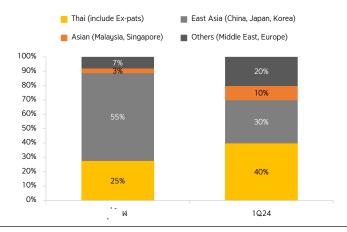


Fig 12. More diversified customer portfolio



Source: MOTS, Krungsri Securities

Source: Company Data, Krungsri Securities

#### Expect 2Q24F earnings to rise 15% yoy but fall 6% qoq to Bt70m

Excluding special tax items booked in 2Q23, we estimate pre-tax profit would grow 54% yoy but be flat qoq due to seasonal factors. This yoy growth would be driven by 10% increase in revenue to Bt393m supported by 10% SSSG, as well as improving gross margin to 33.1% attributed to effective cost control and better economies of scale. We estimate net margin at 18% in 2Q24 vs 16.9% in 2Q23.

Fig 13. 2Q24F results	preview -	- expec	t core p	rofit to	jump yoy				
Bt,m	2Q23	3Q23	4Q23	1Q24	2Q.24F	YoY	QoQ	2024F	% of 2024F
Sale revenue	356	384	386	394	393	10.4%	-0.2%	1,789	44%
Cost of sales and services	252	261	265	262	262	4.0%	-0.1%	1,203	44%
Gross Profit	104	123	120	132	131	25.8%	-0.2%	586	45%
S&A Expenses	37	36	30	36	37	0.4%	3.5%	179	41%
EBIT	69	92	104	100	96	38.0%	-4.7%	437	45%
EBITDA	139	159	169	166	164	17.6%	-1.7%	731	45%
Interest expense	12	10	9	8	8	-35.4%	-2.8%	45	36%
Net Profit before Tax	57	81	95	92	88	54.0%	-4.8%	392	46%
Net Profit Bef Extra	58	81	150	74	70	21.4%	-5.3%	313	46%
Net Profit	60	81	150	74	70	16.6%	-5.3%	313	46%
EPS (Bt)	0.05	0.06	0.12	0.06	0.05	21.4%	-5.3%	0.24	46%
Gross margin	29.3%	32.0%	31.2%	33.4%	33.4%			32.8%	
SG&A to sales	10.4%	9.4%	7.9%	9.2%	9.5%			10.0%	
EBIT margin	19.4%	23.9%	26.8%	25.5%	24.3%			24.4%	
Net margin	16.9%	21.2%	39.0%	18.8%	17.8%			17.5%	

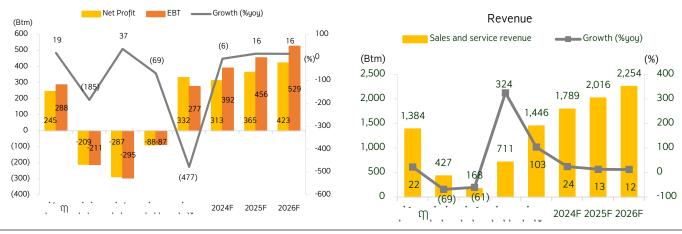
Source: Company Data, Krungsri Securities estimates

#### Expect solid 16% core profit growth (CAGR) over 2024-26F

We forecast core profit will grow at 16% p.a. (2-year) CAGR over 2024-26F. This would be driven by projected 12% p.a. revenue growth based on 10% SSSG in 2024F and 3% annually thereafter, adding 6 new branches per year, and 5% annual price increase. Additionally, economies of scale would improve through bulk purchasing of raw materials and more efficient use of SG&A spend. These would lift gross margins to 32.8%-34.6% and net margins to 18%-19% during 2024-26F, close to pre-Covid levels.

Fig 14. Expect core profit to grow by 24% CAGR over 2024-26F

Fig 15. Expect revenue to grow by 16% CAGR over 2024-26F



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

Fig 16. Project 10% SSSG in 2024F and 3% in

2025F and beyond

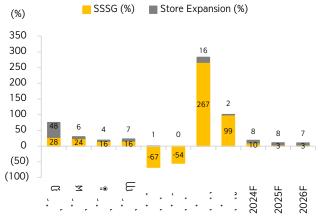
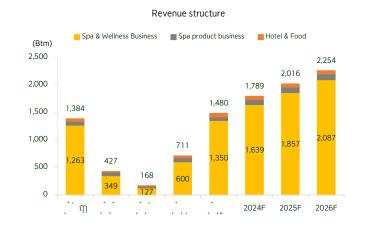


Fig 17. Revenue by business



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

Fig 18. Revenue by brand



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

Fig 19. Higher net margin (better economies of scale) and SG&A Costs/Sales Ratio

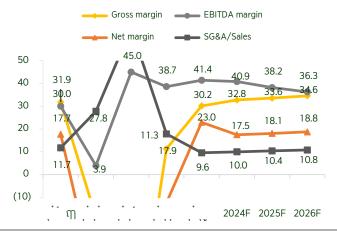
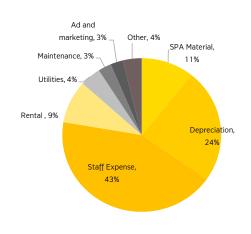


Fig 20. Cost Breakdown



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

Fig 21. Lower D/E ratio

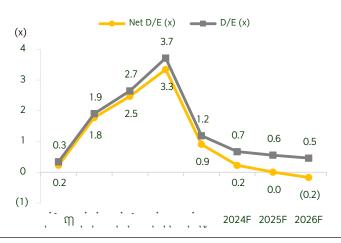
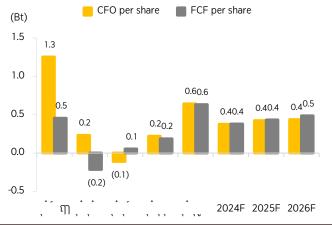


Fig 22. Strong cash flow



Source: Company Data, Krungsri Securities

Source: Company Data, Krungsri Securities

#### **Valuation**

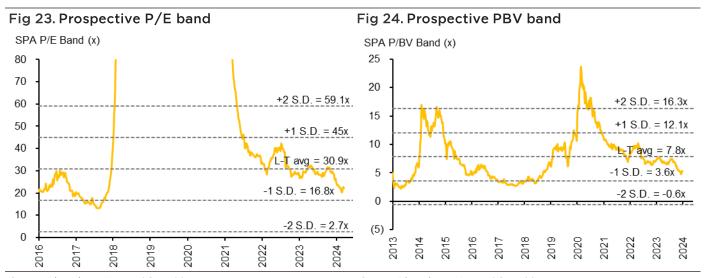
#### Resume coverage with BUY rating, TP Bt8.5 (2024F)

Our TP is based on DCF valuation and assumes 3.5% risk-free rate, 8% market risk premium, 1x beta, and 1% terminal growth.

The share price has dropped recently and SPA is now trading at 28x 2024 P/E ratio, which is -1SD of its historical trading multiple. However, earnings are projected to grow by 16% p.a. CAGR over 2024-26F driven by recovering tourist arrivals in Thailand. Coupled with effective cost controls, these would translate into higher revenues and margins. The share price weakness presents an opportunity to accumulate.

#### Migrating to SET main board

SPA aims to migrate from MAI to the SET main board soon. The company recently paid a stock dividend at a ratio of 2:1 which will increase its registered capital to Bt320.6m (from Bt213.75m).



Source: Bloomberg, Krungsri Securities

Source: Bloomberg, Krungsri Securities

Fig 25. Peer comparison

Company	Ticker	Rec	Share	price	U/D	Market	- EPS grov	wth -	PE		- EV/EB	ITDA -	ROE	Div Yld
			Current	Target		Сар	24F	25F	24F	25F	24F	25F	24F	24F
			(LCY)	(LCY)	(%)	(USD m)	(%)	(%)	(x)	(x)	(x)	(x)	(%)	(%)
Thailand														
Siam Wellness	SPA TB	BUY	6.90	8.50	23	246	(5.7)	16.4	28.2	24.3	12.5	11.5	15.1	1.4
Asset World Corp	AWC TB	NA	3.68	5.16	40	3,273	(44.7)	31.0	42.3	32.3	26.8	21.9	3.1	1.0
Centel Plaza Hotel	CENTEL TB	BUY	41.00	47.00	15	1,538	33.6	21.1	37.0	30.5	12.1	11.2	7.4	1.6
The Erawan Group	ERW TB	BUY	3.82	6.40	67	519	17.7	19.4	22.1	18.5	15.6	14.0	11.5	1.8
Minor International	MINT TB	BUY	29.25	42.00	44	4,608	22.6	25.4	19.2	15.4	8.1	7.4	9.2	2.3
S Hotel and Resorts	SHR TB	T-BUY	1.97	3.20	62	197	40.2	19.9	12.3	10.3	7.3	12.2	3.4	4.6
Thailand average						10,380	4.7	22.7	26.9	21.9	13.8	13.0	8.3	2.1
Regional														
EIH	EIH IN	NA	441.0	467.0	6	3,296	168.4	26.7	32.7	25.8	22.2	17.6	18.8	0.2
Indian Hotels	IH IN	NA	643.3	619.3	(4)	10,943	60.9	21.3	56.6	46.7	34.9	31.0	15.7	0.3
SH Jingjiang Intl.	900934 CH	NA	1.5	2.1	46	3,038	41.9	12.6	8.0	7.1	9.6	8.8	8.0	32.5
Guangzhou Lingnan	000524 CH	NA	9.0	NA	NA	833	198.0	29.2	30.2	23.4	13.3	10.1	8.9	
Intercontinental Hotels	IHG LN	NA	8,060.0	7,789.2	(3)	16,676	(3.0)	13.8	24.1	21.1	16.0	14.7	(32.9)	0.0
Marriott International	MAR US	NA	238.5	251.3	5	68,107	(7.2)	14.0	25.1	22.0	16.0	14.8	(235.3)	0.9
Hilton worldwide	HLT US	NA	217.8	223.1	2	54,465	62.3	15.7	30.8	26.6	18.5	17.1	(58.8)	0.3
Regional average						157,358	74.5	19.0	29.6	24.7	18.6	16.3	(39.4)	5.7
Total average						167,738	45.0	20.5	28.4	23.4	16.4	14.8	(17.4)	3.9

Sources: Bloomberg, Krungsri Securities

#### **Financial statement**

ı	Drofit	and	000	Stater	nant

FY Dec 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total revenue	(Btm)	1,384	427	168	711	1,446	1,789	2,016	2,254
Cost of goods sold	(Btm)	943	507	319	631	1,010	1,203	1,339	1,475
Gross profit	(Btm)	441	(80)	(151)	80	436	586	677	780
SG&A	(Btm)	163	119	108	127	139	179	210	243
Other income	(Btm)	19	6	5	9	25	27	30	34
Interest expense	(Btm)	10	21	44	50	46	45	47	48
Pre-tax profit	(Btm)	288	(211)	(295)	(87)	277	392	456	529
Corporate tax	(Btm)	45	(2)	(9)	1	(55)	78	91	106
Equity a/c profits	(Btm)	0	0	0	(0)	(1)	1	3	5
Minority interests	(Btm)	3	0	0	(0)	(0)	(0)	(0)	(0)
Core profit	(Btm)	245	(209)	(287)	(88)	332	313	365	423
Extra-ordinary items	(Btm)	0	0	0	0	0	0	0	0
Net Profit	(Btm)	245	(209)	(287)	(88)	332	313	365	423
EBITDA	(Btm)	416	17	75	275	599	731	771	819
Core EPS	(Bt)	0.4	(0.4)	(0.2)	(0.1)	0.3	0.2	0.3	0.3
Net EPS	(Bt)	0.4	(0.4)	(0.2)	(0.1)	0.3	0.2	0.3	0.3
DPS	(Bt)	0.16	0.00	0.00	0.00	0.01	0.10	0.11	0.13

#### **Balance Sheet**

FY Dec 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Total current assets	(Btm)	289	231	203	272	363	633	904	1,208
Total long-term assets	(Btm)	1,227	2,401	2,055	2,147	1,610	1,556	1,505	1,461
Total assets	(Btm)	1,516	2,632	2,258	2,419	1,973	2,189	2,409	2,669
Total current liabilities	(Btm)	245	361	374	510	376	208	211	214
Total long-term liabilities	(Btm)	139	1,366	1,265	1,340	696	671	649	629
Total liabilities	(Btm)	384	1,727	1,639	1,850	1,072	879	859	843
Paid-up capital	(Btm)	143	214	214	143	214	321	321	321
Total equity	(Btm)	1,516	2,632	2,258	2,348	1,973	2,189	2,409	2,669
Minority interest	(Btm)	0	0	0	0	0	0	0	0
BVPS	(Bt)	1.99	1.59	0.72	0.58	1.05	1.02	1.21	1.42

#### **Cash Flow Statement**

FY Dec 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Core Profit	(Btm)	245	(209)	(287)	(88)	332	313	365	423
Depreciation and amortization	(Btm)	118	206	327	312	276	294	268	242
Operating cash flow	(Btm)	714	132	(94)	187	549	482	542	560
Investing cash flow	(Btm)	(215)	(132)	(25)	(118)	(58)	(241)	(217)	(198)
Financing cash flow	(Btm)	(137)	161	101	7	(424)	91	(58)	(62)
Net change in cash	(Btm)	362	161	(17)	76	67	332	267	300

#### **Key Financial Ratios**

FY Dec 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
Gross margin	(%)	31.9	(18.7)	(90.0)	11.3	30.2	32.8	33.6	34.6
EBITDA margin	(%)	30.0	3.9	45.0	38.7	41.4	40.9	38.2	36.3
EBIT margin	(%)	21.5	(44.4)	(149.9)	(5.2)	22.4	24.4	24.9	25.6
Net profit margin	(%)	17.7	(49.0)	(171.1)	(12.4)	23.0	17.5	18.1	18.8
ROE	(%)	17.0	(10.1)	(11.7)	(3.8)	15.4	15.1	15.9	16.7
ROA	(%)	17.0	(10.1)	(11.7)	(3.8)	15.1	15.1	15.9	16.7
Net D/E	(x)	0.2	1.8	2.5	3.3	0.9	0.2	0.0	(0.2)
Interest coverage	(x)	28.4	(8.8)	(5.7)	(0.7)	7.0	9.6	10.7	12.0
Payout Ratio	(%)	0.4	0.0	0.0	0.0	0.1	0.4	0.4	0.4

#### **Main Assumptions**

FY Dec 31	Unit	2019	2020	2021	2022	2023	2024F	2025F	2026F
No. Store		63.0	68.0	69.0	71.0	71.0	77.0	83.0	89.0
SSSG (%)	(%)	16%	-67%	-54%	267%	99%	10%	3%	3%

#### **Financial statement**

Profit	and I	loss	Statement

FY June 30	Unit	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total revenue	(Btm)	196	273	320	320	384	386	394
Cost of goods sold	(Btm)	168	213	232	232	261	265	262
Gross profit	(Btm)	28	60	88	88	123	120	132
SG&A	(Btm)	33	34	35	35	36	30	36
Other income	(Btm)	2	2	5	5	5	13	4
Interest expense	(Btm)	14	15	15	15	10	9	8
Pre-tax profit	(Btm)	(16)	13	44	44	81	95	92
Corporate tax	(Btm)	(1)	(1)	1	1	0	(56)	18
Equity a/c profits	(Btm)	0	(0)	(0)	(0)	(0)	(1)	(0)
Minority interests	(Btm)	0	(0)	(0)	(0)	(0)	(0)	(0)
Core profit	(Btm)	(15)	14	43	43	81	150	74
Extra-ordinary items	(Btm)	0	0	0	0	0	0	0
Net Profit	(Btm)	(15)	14	50	50	81	150	74
EBITDA	(Btm)	77	110	132	132	159	169	166
Core EPS	(Bt)	(0.02)	0.02	0.03	0.03	0.06	0.12	0.06
Net EPS	(Bt)	(0.02)	0.02	0.04	0.04	0.06	0.12	0.06
DPS	(Bt)	0.00	0.00	0.00	0.00	0.01	0.00	0.00

#### **Balance Sheet**

FY June 30	Unit	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Total current assets	(Btm)	231	305	302	302	256	396	370
Total long-term assets	(Btm)	2,144	2,147	1,778	1,778	1,620	1,609	1,540
Total assets	(Btm)	2,375	2,452	2,080	2,080	1,876	2,005	1,909
Total current liabilities	(Btm)	435	510	442	442	358	376	371
Total long-term liabilities	(Btm)	0	0	1,423	1,340	1,019	911	757
Total liabilities	(Btm)	435	510	1,865	1,782	1,377	1,287	1,128
Paid-up capital	(Btm)	214	143	214	214	214	214	214
Total equity	(Btm)	2,375	2,348	2,081	2,081	1,876	1,973	1,909
Minority interest	(Btm)	0	0	0	0	0	0	0
BVPS	(Bt)	11.1	16.5	9.7	9.7	8.8	9.2	8.9

#### **Cash Flow Statement**

FY June 30	Unit	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Core Profit	(Btm)	(15)	14	43	43	81	150	74
Depreciation and amortization	(Btm)	0	0	73	73	211	0	66
Operating cash flow	(Btm)	66	85	114	114	156	160	152
Investing cash flow	(Btm)	(101)	102	(11)	(11)	(28)	(11)	(3)
Financing cash flow	(Btm)	20	32	(88)	(88)	(74)	(42)	(145)
Net change in cash	(Btm)	0	0	0	0	0	0	0

#### **Key Financial Ratios**

FY June 30	Unit	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24
Gross margin	(%)	14.3	22.1	27.6	27.6	32.0	31.2	33.4
EBITDA margin	(%)	39.4	40.2	41.3	41.3	41.5	43.7	42.2
EBIT margin	(%)	39.4	40.2	18.4	18.4	(13.5)	43.7	25.5
Net profit margin	(%)	(7.7)	5.0	15.8	15.8	21.2	39.0	18.8
ROE	(%)	(0.6)	0.6	2.4	2.4	4.3	7.6	3.9
ROA	(%)	(0.6)	0.6	2.4	2.4	4.3	7.5	3.9
Net D/E	(x)	3.3	3.3	2.0	2.0	1.3	0.9	0.7
Interest coverage	(x)	5.6	7.1	4.0	4.0	(5.1)	19.2	12.2
Payout Ratio	(%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0

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We, Research Division of Krungsri Securities Public Company Limited (KSS), hereby certify that all of the views expressed in this research report accurately reflect our personal views about any and all of the subject securities or issuers discussed herein.

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- A "Neutral" recommendation indicates that potential upside is less than 5% or downside is less than 5%.
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SET ESG RATINGS 2023 (as of 15 July 2024)											
Ratings - A	AAA										
ADVANC	AJ	AMATA	BANPU	BAY	ВСР	BGRIM	вкін	ВРР	СКР	CPALL	
CPAXT	CPF	CRC	KBANK	КТВ	ктс	M-CHAI	OR	PR9	PTT	PTTEP	
PTTGC	SABINA	scc	SCGP	STA	STGT	TFMAMA	тнсом	TISCO	TOP	WHA	
WHAUP											
Ratings -	AA										
ACE	AMATAV	AP	BAFS	BAM	BBGI	BBL	всн	BCPG	BDMS	BEM	
BGC	BJC	BLA	BRI	BTS	CPN	DRT	EASTW	EGCO	EPG	ETC	
FPI	FPT	GLOBAL	GPSC	GULF	GUNKUL	HANA	HMPRO	HTC	INTUCH	IRPC	
IVL	MAJOR	MC	MFEC	MINT	NOBLE	NVD	ORI	OSP	РВ	PLANB	
PPS	RATCH	RS	S&J	SAT	sc	SCB	sccc	SGP	SIRI	SJWD	
SMPC	SPALI	THANI	TMT	TPBI	TPIPP	TPIPL	TTA	ттв	TTW	TVO	
VGI	WICE	ZEN									
Ratings -	A										
ADB	АН	AOT	ASW	AWC	CBG	CENTEL	CFRESH	СК	COLOR	COM7	
DEMCO	DMT	ERW	HENG	ICHI	IRC	ITEL	LH	KUMWEL	MEGA	MOONG	
MSC	MTC	NDR	NER	NRF	NYT	PAP	PEER	PHOL	PJW	PM	
PPP	PSL	QTC	S	SAK	SCG	SELIC	SHR	SICT	SITHAI	SNC	
SNP	SPI	STEC	SUTHA	SYNEX	SYNTEC	TCAP	TFG	TGH	THIP	THREL	
TKS	TOA	TOG	TSC	TSTH	TTCL	TWPC	UBE	WACOAL			
Ratings - I	ВВВ										
AGE	ARROW	ВА	csc	GCAP	GFPT	Ш	ILM	JTS	KEX	KKP	
KSL	LHFG	LIT	PCSGH	PSH	RBF	SAPPE	SAWAD	sssc	THANA	TPCS	
TQM	TVDH	UPF									
ระดับ	คะแนน	SET ESG I	Ratings								
90	<b>–</b> 100	AAA									
80	- 89	AA									
	i – 79	A									
50	) - 64	BBB									

ข้อมูลที่ปรากฏในเอกสารฉบับนี้จัดทำขึ้นโดยมีวัตถุประสงค์เพื่อเป็นการให้ข้อมูลแก่ผู้ลงทุนเท่านั้น มิใช่การให้คำแนะนำด้านการลงทุนหรือความเห็นด้านกฏหมาย ตลาดหลักทรัพย์แห่งประเทศไทยมิได้ให้การรับรองในความถูกต้องของข้อมูลหรือในเรื่องของการใช้งานที่ตอบสนองวัตถุประสงค์เฉพาะอื่นใด รวมทั้งไม่รับผิดชอบ ต่อความเสียหายใด ๆ ที่เกิดขึ้น อันเนื่องมาจากการนำข้อมูลไม่ว่าส่วนหนึ่งส่วนใดหรือทั้งหมดไปใช้หรืออ้างอิงหรือเผยแพร้ไม่ว่าในลักษณะใด ๆ นอกจากนี้ ตลาด หลักทรัพย์แห่งประเทศไทยขอสงวนสิทธิในการเปลี่ยนแปลง แก้ไข เพิ่มเติมข้อมูลไม่ว่าส่วนหนึ่งส่วนใดหรือทั้งหมด รวมทั้งเปลี่ยนแปลงผล SET ESG Ratings ตาม หลักเกณฑ์ที่กำหนด

แหล่งที่มา : SET ESG RATINGS : ตลาดหลักทรัพย์แห่งประเทศไทย - ศูนย์พัฒนาธุรกิจเพื่อความยั่งยืน (setsustainability.com)

CORPOR	ATE GOVER	RNANCE RE	PORT OF TH	AI LISTED O	COMPANIES	S 2023 (as c	of 15 July 20	)24)		
AAV AH AMATA ASP BAY BEYOND BRR CHG CPAXT DCC ECL FPT GPSC ICHI IRPC KTB LPN MEGA NC NC NT PDJ PORT PTC RT SC SELIC SITHAI SPC STGT TACC THANI TKT TOG TRV TVO VCOM WINNER	ABM AHC AMATAV ASW BBGI BGC BTC CHOW CPF DDD EE FSX GRAMMY ICN ITC KTC LRH OCC NCH OCC PEER PPT S SCB SENA SJWD SPCG STI TAE THCOM TLI TOP TSC TVT VGI	ACE AIRA ANAN ATP30 BBIK BGRIM BTS CIMBT CPI DELTO FVC GULF III ITEL KTMS LST NCL ORE PPS PTTEP S&J SCC SENX SKR SPI SUCAP THIP TMBI TSTEC VIBHASA	ACG AIT AUCT BBL BH BTW CPL DEMC GEPG GBX KUL ILINK KUMWEL M MILL NDR OR OR OR SFT SM SPR SFT SM SPR THRE TPCS TSTC VIH ZEN	ADB AJ AP AWC BC BC BC BWG CK CPN DMT ERW GC ANA ILM JAS KUN MAINT NER OPIMO PRG Q-CON SABINA SCG SGC SMPC SR SUSCO TEAMG THEL THD TTIA UBE VL	ADD AKP APCO AYUD BCH BJC BYD CKP CPW DOHOME ETC GCAP HAMN IMH JTS LALIN MALEE MONO NKI OSP PJW PRINC QH SAK SCGP SGF SMT SSC SUTHA TIDLOR TMT TPIPP TTB UBIS WACOAL	ADVANC AKR APCS B BCP BJCHI CBG CM CRC DRT ETE GENCG IND KBANK LANNA MATCH MOONG NOBLE PAP PLANB PRM SGP SSC SSF TIPH TNDT TPS TTCL UKEM WGE	AE ALLA ARA BAG BCPG BLA CENT CRD DUSIT FE GFPT O INCE HNET LH MBC NRF PRATCE NRF PRATCE SDC SVM A TISCT TQM TUP WHA	AEONTS ALT ARROW BAFS BDMS BDMS BOL CFRESH COSC EA' FLOYD GGC HITTUCH KEXG MC MST NTV PB PLUS PSH SAPPFC SICT SNP STAC TGE TK TGR TURT UPF WHAUP	AF AMA ASEFA BAM BEC BPP CHASE COM7 CSS EASTW FN GLAND HTC IP KKP LIT M-CHAI MTC NVD PCSGH PM PSL RPH SAT SEAOIL SIRI SO STC SYNEX TGH TKN TKN TKN TRT TVDH UPOIC WICE	AGE AMARIN ASK BANPU BEM BRI CHEWA CPALL CV ECF FPI GLOBAL ICC IRC LOXLEY MCOT MI NWR PDG POLY PT SENEURE SIS SPALI STEC SYNTEC THANA TRUE TVH UV WINMED
	<b>A A</b>									
2S ASIMAR CI EVER J KK NCAP PROUD SE-ED SUPER TRU	A5 ASN CIG FORTH JCKH KTIS NOVA PSTC SFLEX SVOA TRUBB	AAI AURA CMC FSMART JDF KWC NTSC PTECH SINGER SWC TSE	AIE BR COMAN FTI JKN KWM PACO PYLON SKN TCC VRANDA	ALUCON BSBM CSP GEL JMART LDC PIN RCL SONIC TEKA WAVE	AMR BSRC DOD GPI JUBILE LEO PQS ROCTEC SORKON TFM WFX	APURE BTG DPAINT HEALTH K LHK PREB SALEE SPVI TMILL WIIK	ARIN CEN DV8 HUMAN KCAR METCO PRI SANKO SSP TNP WIN	AS CGH EFORL IFS KGI MICRO PRIME SCI SST TPLAS WP	ASIA CH EKH INSET KIAT MK PROEN SCN STANLY TPOLY XO	ASIAN CHIC ESTAR IT KISS MVP PROS SE STP TRC
	<u> </u>									
24CS BSM CWT HL JR META OGC PRAKIT SAAM SMIT TKC VPO	AMANAH BVG DHOUSE HTECH JSP MGT PAF PRAPAT SAF SOLAR TMI W	AMARC CAZ DTCENT HYDRO KBS MITSIB PCC PRECHA SAMCO SPA TNH WARRIX	AMC CCET EASON IIG KGEN MJD PEACE PRIN SAWAD STECH TPA WORK	APP CHARAN FNS INGRS KJL MOSHI PICO PSG SCAP STPI TPAC WPH	ASAP CHAYO FTE INSURE L&E MUD PK RABBIT SCP SVR TRITN YONG	BCT CHOTI GIFT IRCP LEE NATION PL READY SIAM TC UBA ZIGA	BE8 CITY GJS ITD MASTER NNCL PLANET RJH SKE TEAM UMI	BIG CMAN GTB ITNS MBAX NPK PLE RSP SKY TFI UMS	BIOTEC CMR GTV JCK MEB NSL PMTA RWI SMART TIGER UTP	BLESS CRANE GYT JMT MENA NV PPM S11 SMD TITLE VARO
	ช่วงคะแนน			สัญลักษณ์				ความหมาย		
	มากว่า 80							ดีเลิศ		
	70 - 79				-			ดีมาก ส		
	60 - 69						ดี ดีพอใช้			
50 – 59								ดพอเช ผ่าน		
40 - 49 ต่ำกว่า 40				No logo give	n			ผาน N/A		
				g- g/10	م اه					

การเปิดเผยผลการสำรวจของสมาคมส่งเสริมสถาบันกรรมการบริษัทไทย (IOD) ในเรื่องการกำกับดูแลกิจการ (Corporate Governance) นี้ เป็นการดำเนินการตามนโยบายของ สำนักงานคณะกรรมการกำกับหลักทรัพย์และตลาดหลักทรัพย์ เดียการสำรวจของ IOD เป็นการสำรวจและประเมินจากข้อมูลของบริษัทจดทะเบียนในตลาดหลักทรัพย์แห่งประเทศไทย และ ตลาดหลักทรัพย์ เอ็มเอใอ (MAI) ที่มีการเปิดเผยต่อสาธารณะ และเป็นข้อมูลที่ผู้ลงทุนทั่วไปสามารถเข้าถึงได้ ดังนั้น ผลสำรวจดังกล่าวจึงเป็นการนำเสนอในมุมมองของบุคคลภายนอก โดยไม่ได้เป็นการประเมินการปฏิบัติ และมิได้มีการใช้ข้อมูลภายในเพื่อการประเมิน ผลสำรวจดังกล่าวเป็นผลการสำรวจ ณ วันที่ปรากฏในรายงานการกำกับดูแลกิจการของบริษัทจด ทะเบียนไทยเท่านั้น ดังนั้น ผลการสำรวจจึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าว ทั้งนี้ บริษัทหลักทรัพย์ กรุงศรี จำกัด (มหาชน) มิได้ยืนยันหรือรับรองถึงความถูกต้องของผลการสำรวจ ดังกล่าวแต่อย่างใด

<sup>\*</sup> บริษัทหรือกรรมการหรือผู้บริหารของบริษัทที่มีข่าวด้านการกำกับดูแลกิจการ เช่น การกระทำผิดเกี่ยวกับหลักทรัพย์ การทุจริต คอร์รัปชัน เป็นต้น ซึ่งการใช้ข้อมูล CGR ควรตระหนักถึงข่าว ดังกล่าวประกอบด้วย อ่านรายละเอียดเพิ่มเติมได้ที่ http://www.thai-iod.com/en/projects-2.asp

ANTI-CO	ANTI-CORRUPTION PROGRESS INDICATOR ข้อมูล ณ วันที่ 15 กรกฎาคม 2567											
ได้รับการ	ารับรอง											
2S	AAI	ADVAN	C AE	AF	АН	AI	AIE	AIRA	AJ	AKP	AMA	AMANAH
AMATA	AMATAV	AP	APCS	AS	ASIAN	ASK	ASP	AWC	AYUD	В	BAFS	вам
BANPU	BAY	BBGI	BBL	всн	ВСР	BCPG	BE8	BEC	BEYOND	BGC	BGRIM	BLA
BPP	BRR	BSBM	втс	BTS	BWG	CEN	CENTEL	CFRESH	ссн	CHEWA	СНОТІ	CHOW
CIG	CIMBT	СМ	CMC	COM7	CPALL	CPAXT	CPF	CPI	CPL	CPN	CPW	CRC
csc	DCC	DELTA	DEMCO	DIMET	DOHOME	DRT	DUSIT	EA	EASTW	ECF	EGCO	EP
EPG	ERW	ESTAR	ETC	ETE	FNS	FPI	FPT	FSMART	FTE	GBX	GC	GCAP
GEL	GFPT	GGC	GJS	GPI	GPSC	GSTEEL	GULF	GUNKUL	HANA	HARN	HENG	HMPRO
нтс	ICC	ICHI	IFS	III	ILINK	ILM	INET	INOX	INSURE	INTUCH	IRPC	ITEL
IVL	JAS	JKN	JR	JTS	KASET	KBANK	KBS	KCAR	KCE	KGEN	KGI	KKP
KSL	КТВ	KTC	L&E	LANNA	LHFG	LHK	LPN	LRH	М	MAJOR	MALEE	MATCH
MBAX	MBK	MC	мсот	META	MFC	MFEC	MILL	MINT	MONO	MOONG	MSC	MST
MTC	MTI	NATION	NCAP	NEP	NKI	NOBLE	NRF	NWR	occ	OGC	OR	ORI
PAP	PATO	РВ	PCSGH	PDG	PDJ	PG	PHOL	PIMO	PK	PL	PLANB	PLANET
PLAT	PM	PPP	PPPM	PPS	PR9	PREB	PRG	PRINC	PRM	PROS	PSH	PSL
PSTC	PT	PTECH	PTG	PTT	PTTEP	PTTGC	PYLON	Q-CON	QH	QLT	QTC	RABBIT
RATCH	RML	RS	RWI	S&J	SAAM	SABINA	SAK	SAPPE	SAT	sc	scc	sccc
SCG	SCGP	SCM	SCN	SEAOIL	SE-ED	SELIC	SENA	SGC	SGP	SIRI	SITHAI	SKR
SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK	SPALI	SPC	SPI	SPRC	SRICHA	SSF
SSP	SSSC	SST	STA	STGT	STOWER	susco	SVI	SYMC	SYNTEC	TAE	TAKUNI	TASCO
TCAP	TCMC	TFG	TFI	TFMAMA	TGE	TGH	THANI	тнсом	THIP	THRE	THREL	TIDLOR
TIPCO	TISCO	TKS	TKT	TMD	TMILL	TMT	TNITY	TNL	TNP	TNR	TOG	TOP
TOPP	TPA	TPCS	TRT	TRU	TSC	TSI	TSTE	TSTH	TTA	TTB	TTCL	TU
TVDH	TVO	TWPC	UBE	UBIS	UEC	UKEM	UOBKH	UV	VCOM	VGI	VIH	WACOAL
WHA	WHAUP	WICE	WIIK	хо	YUASA	ZEN	ZIGA					
ประกาศ	เจตนารมณ์	Ţ										
ACE	ADB	ALT	AMC	ASW	BLAND	BTG	BYD	CAZ	CBG	CV	DEXON	DMT
EKH	FSX	GLOBA	L GREEN	ICN	IHL	ITC	J	JMART	JMT	LEO	LH	MENA
MITSIB	MODERN	NER	NEX	OSP	PEER	PLUS	POLY	PQS	PRIME	PROEN	PRTR	RBF
RT	SA	SANKO	SCB	SENX	SFLEX	SIS	SKE	SM	SVOA	TBN	TEGH	TIPH
TKN	TPAC	TPLAS	TQM	TRUE	W	WPH	XPG					
	ดับ (Level)						ผลการปร			9/		
ได้รับการร	ับรอง		การแสดงให้เห็		-							
(Certified	)		ตรวจสอบหรือ	ผู้สอบบัญชีที่	ก.ล.ต. ให้คว	ามเห็นชอบ	การได้รับกา	ารรับรองเป็น	สมาชิกแนวร	ร่วมปฏิบัติข	องภาคเอกชา	นไทยในการ
			ต่อต้านทุจริต	หรือได้ผ่านกา	รตรวจสอบเท็	พื่อให้ความเ	ชื่อมั่นอย่างเ	ป็นอิสระจาก	าหน่วยงานภ	ายนอก		
ประกาศเจ	ประกาศเจตนารมณ์ การแสดงให้เห็นถึงความมุ่งมั่นโดยการประกาศเจตนารมณ์เข้าเป็นแนวร่วมปฏิบัติ (Collective Action Coalition) ของ								ของ			
(Declared	1)		ภาคเอกชนไท									

การเปิดเผยผลการประเมินดัชนีชี้วัดความคืบหน้าการป้องกันการมีส่วนเกี่ยวข้องกับการทุจริตคอร์รัปชัน (Anti-Corruption Progress Indicators) ของบริษัท จดทะเบียนในตลาดหลักทรัพย์แห่งประเทศไทยซึ่งจัดทำโดยสถาบันไทยพัฒน์นี้ เป็นการดำเนินการตามนโยบายและตามแผนพัฒนาความยั่งยืนสำหรับ บริษัทจดทะเบียนของสำนักงานคณะกรรมการกำกับหลักทรัพย์และตลาดหลักทรัพย์ โดยผลการประเมินดังกล่าวของสถาบันไทยพัฒน์ อาศัยข้อมูลที่ได้รับ จากบริษัทจดทะเบียนตามที่บริษัทจดทะเบียนได้ระบุในแบบแสดงข้อมูลเพื่อการประเมิน Anti-Corruption ซึ่งได้อ้างอิงข้อมูลมาจากแบบแสดงรายการข้อมูล ประจำปี (แบบ 56-1) รายงานประจำปี (แบบ 56-2) หรือในเอกสารและหรือรายงานอื่นที่เกี่ยวข้องของบริษัทจดทะเบียนนั้น แล้วแต่กรณี ดังนั้น ผลการ ประเมินดังกล่าวจึงเป็นการประเมิน

เนื่องจากผลการประเมินดังกล่าวเป็นเพียงผลการประเมิน ณ วันที่ปรากฏในผลการประเมินเท่านั้น ดังนั้น ผลการประเมินจึงอาจเปลี่ยนแปลงได้ภายหลังวัน ดังกล่าว หรือเมื่อข้อมูลที่เกี่ยวข้องมีการเปลี่ยนแปลง ทั้งนี้ บริษัทหลักทรัพย์ กรุงศรี จำกัด (มหาชน) มิได้ยืนยัน ตรวจสอบ หรือรับรองความถูกต้องครบถ้วน ของผลการประเมินดังกล่าวแต่อย่างใด

แหล่งที่มา : https://market.sec.or.th/public/idisc/th/Ranking/Listed/Issuer