

Siam Wellness Group

(SPA.BK/SPA TB)

Outperform · Maintained

Price as of 7 Jun 2022	8.10
12M target price (Bt/shr)	9.40
Unchanged/Revised up(down)(%)	8.0
Upside/downside (%)	16.0

Key messages

เราปรับลดประมาณการกำไรปี 2565F ลง 33% และปี 2566F ลง 6% เพื่อสะท้อนถึงโมเมนตัมอัตราค่าไถ่ขั้นต้นที่แข็งแกร่งสำหรับในระยะต่อไป เราคาดว่าโมเมนตัมของผลประกอบการจะฟื้นตัวขึ้นทั้ง YoY และ QoQ ใน 2Q65F โดย utilization rate เพิ่มขึ้นเป็น 60% ในเดือนเมษายน 2565 จาก 51% ใน 1Q65 ทั้งนี้ จากแนวโน้มผลประกอบการที่ฟื้นตัวขึ้นอย่างต่อเนื่อง เราจึงขยับไปใช้ราคาเป้าหมายปี 2566F และลงคำแนะนำซื้อ โดยประเมินราคาเป้าหมายใหม่ที่ 9.40 บาท จากเดิม 8.70 บาท

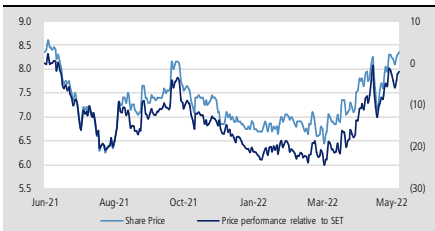
Trading data

Mkt cap (Btbn/US\$mn)	7.1/178		
Outstanding shares (mn)	855		
Foreign ownership (mn)	10		
3M avg. daily trading (mn)	4		
52-week trading range (Bt)	6.30 – 8.60		
Performance (%)	3M	6M	12M
Absolute	26.5	19.3	-0.6
Relative	24.4	17.3	-2.6

Quarterly EPS

EPS	Q1	Q2	Q3	Q4
2020	0.01	(0.09)	(0.06)	(0.09)
2021	(0.09)	(0.10)	(0.09)	(0.05)
2022	(0.07)			

Share price chart



Source: SET

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คาดฟื้นตัวอย่างแข็งแกร่งใน 2H65F

Event

อัปเดตแนวโน้มบริษัท

Impact

ปรับลดประมาณการกำไรปี 2565F/2566F ลง 33%/6%

เราปรับลดประมาณการกำไรปี 2565F ลง 33% และปี 2566F ลง 6% เพื่อสะท้อนถึงอัตราค่าไถ่ขั้นต้นที่แข็งแกร่ง สำหรับแนวโน้มในระยะสั้น เราคาดว่าอัตราค่าไถ่จะถูกกดดันชั่วคราวจากการที่เจ้าของที่ให้ ส่วนลดค่าเช่าน้อยลงและบริษัทกลับมามีพนักงานเพิ่ม ในขณะที่คาดว่าจะได้เห็นอานิสงส์ที่ชัดเจนจากการประหยัดต่อขนาดตั้งแต่ 2H65 เป็นต้นไป

โมเมนตัมของผลประกอบการจะดีขึ้นทั้ง YoY และ QoQ ใน 2Q65F

เราคาดว่าโมเมนตัมของผลประกอบการจะฟื้นตัวขึ้นทั้ง YoY และ QoQ ใน 2Q65F ซึ่งจนถึงขณะนี้ เราพบพัฒนาการเชิงบวกอย่างต่อเนื่อง ได้แก่ i) สาขาในกรุงเทพ และเชียงใหม่กลับมาเปิดบริการเพิ่มขึ้นแล้ว ซึ่งปัจจุบันได้เปิดบริการประมาณ 90% ของจำนวนสาขาทั้งหมดในเดือนเมษายน 2565 (เพิ่มขึ้นจาก 80% ใน 1Q65) และ ii) utilization rate เพิ่มขึ้นเป็น 60% ในเดือนเมษายน 2565 จาก 51% ใน 1Q65

ได้รับผลกระทบไม่มากนักจากต้นทุนที่เพิ่มขึ้นเพราะเงินเพื่อ

เราคาดว่า SPA จะได้รับผลกระทบไม่มากนักจากเงินเพื่อ เพราะต้นทุนส่วนใหญ่เป็นต้นทุนพนักงาน ซึ่งคิดเป็น 46% ของต้นทุนทั้งหมด (Figure 5) ในขณะที่ล่าสุดผู้บริหารยังไม่กังวลอย่างมีนัยสำคัญต่อประเด็นการขึ้นค่าแรงและปัญหาขาดแคลนแรงงาน

ความเสี่ยงทางการเงินยังอยู่ในระดับที่บริหารจัดการได้

หลังจากที่เราปรับประมาณการใหม่แล้ว เราคาดว่าความเสี่ยงทางการเงินจะยังอยู่ในระดับที่บริหารจัดการได้ในปี 2565-2566F เนื่องจากเราคาดว่าสัดส่วน D/E ในปี 2565F จะอยู่ที่ 1.1x (debt covenant อยู่ที่ 1.5x) นอกจากนี้ หนี้ระยะสั้นทั้งหมดยังได้รับการผ่อนปรนโดยยังไม่ต้องชำระเงินต้น ไปจนถึงเดือนมีนาคม 2566 ซึ่งจะเป็นการช่วยสนับสนุนสภาพคล่องให้กับบริษัท

Valuation & action

จากแนวโน้มผลประกอบการที่ฟื้นตัวขึ้นอย่างต่อเนื่อง โดยเฉพาะใน 2H65 เราจึงขยับไปใช้ราคาเป้าหมายปี 2566F และลงคำแนะนำซื้อ โดยประเมินราคาเป้าหมายใหม่ที่ 9.40 บาท จากเดิม 8.70 บาท โดยอิงจาก PE ที่ 45.8x PE เท่ากับค่าเฉลี่ยระยะยาว +0.5 S.D.

Risks

COVID-19 ระบาดอย่างยืดเยื้อ

Key financials and valuations

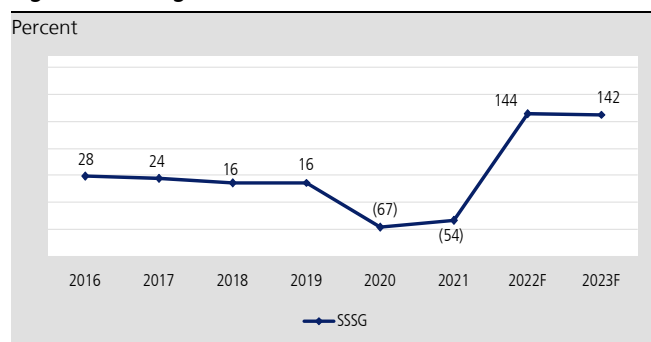
	Dec - 19A	Dec - 20A	Dec - 21A	Dec - 22F	Dec - 23F
Revenue (Btmn)	1,384	427	168	439	907
Gross Profit (Btmn)	441	(80)	(151)	66	353
SG&A (Btmn)	163	119	108	112	122
Net Profit (Btmn)	245	(209)	(287)	(80)	175
Normalized Profit (Btmn)	245	(209)	(287)	(80)	175
EPS (Bt)	0.3	(0.2)	(0.3)	(0.1)	0.2
Normalized EPS (Bt)	0.3	(0.2)	(0.3)	(0.1)	0.2
DPS (Bt)	0.0	0.0	0.0	0.0	0.0
EPS Growth (%)	19.4	N.A.	(37.1)	72.1	N.A.
Normalized EPS Growth	19.4	N.A.	(37.1)	72.1	N.A.
P/E (X)	33.7	(28.4)	(20.1)	(86.7)	39.7
P/B (X)	7.3	6.6	9.3	12.9	9.7
EV/EBITDA (X)	13.4	313.2	66.9	33.7	12.4
Net Debt to Equity (%)	14.6	43.2	84.3	107.8	55.6
Dividend Yield (%)	0.3	0.0	0.0	0.0	0.0
Return on Average Equity (%)	21.7	(23.1)	(46.4)	(14.8)	24.5

Source: Company data, KGI Securities Research

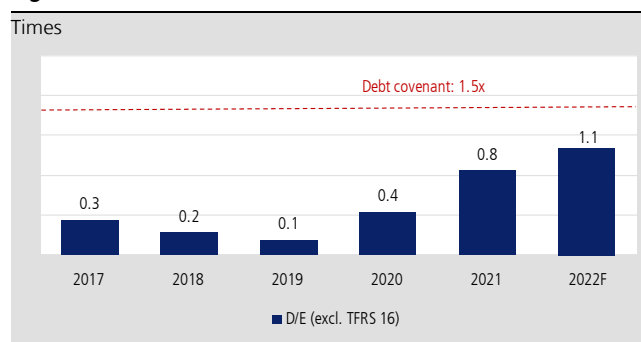
Figure 1: Earnings revisions

	2022F			2023F		
	Previous	Revised	Change (%)	Previous	Revised	Change (%)
Financials						
Total revenue (Bt mn)	407	439	8.0	870	907	4.2
Total gross profit	87	66	(24.3)	363	353	(2.6)
EBIT	(19)	(39)	(104.1)	254	243	(4.6)
Net profit (Bt mn)	(60)	(80)	(32.8)	185	175	(5.7)
Normalized profit (Bt mn)	(60)	(80)	(32.8)	185	175	(5.7)
			Change (ppts)			Change (ppts)
Key financial ratios						
SG&A-to-sales (%)	27.7	25.4	-2.3	13.7	13.4	-0.3
Gross margin (%)	21.3	14.9	-6.4	41.7	38.9	-2.7
EBIT margin	(4.8)	(9.0)	-4.2	29.2	26.8	-2.5
			Change (%)			Change (%)
Assumptions						
SSSG (%)	142	144	+2ppts	133	142	+9ppts

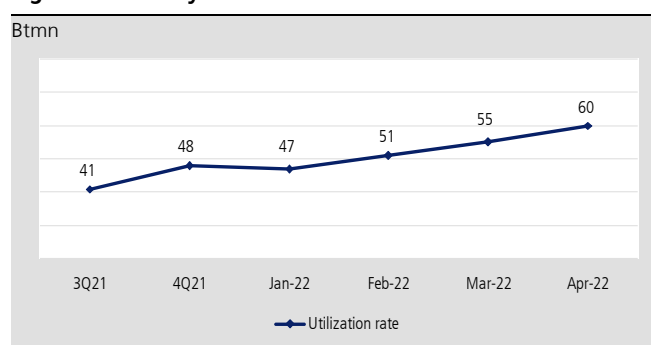
Source: Company data, KGI Securities Research

Figure 2: Average SSSG


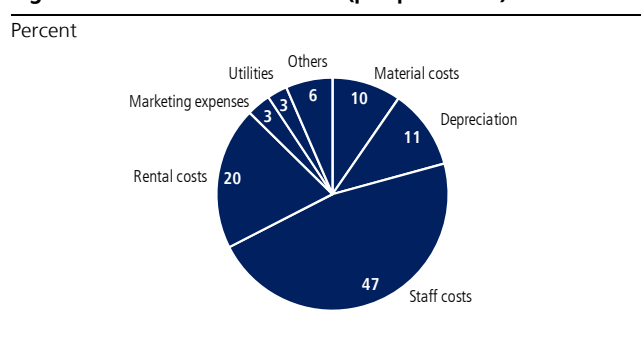
Source: Company data, KGI Securities Research

Figure 3: D/E ratio


Source: Company data, KGI Securities Research

Figure 4: Monthly utilization rate


Source: Company data, KGI Securities Research

Figure 5: SPA's cost breakdown (pre-pandemic)


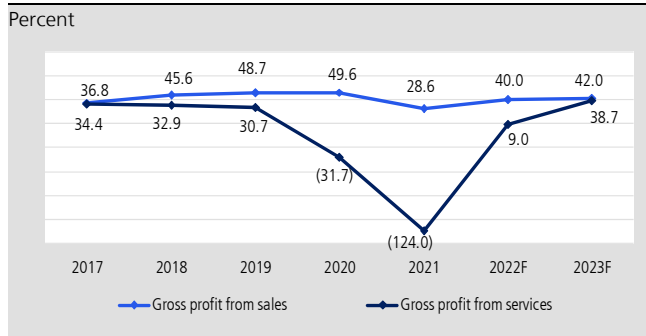
Source: KGI Securities Research

Figure 6: Company profile

Siam Wellness Group Plc. (SPA) is one of the largest spa operators in Thailand which has operated health spa, spa-related products, and hospitality businesses. For the spa business, there are five main brands including i) RarinJinda Wellness Spa (5-star spa service), ii) Let's Relax (4-star spa service), iii) Baan Suan Massage (3-star spa service), iv) Stretch Me (stretching studio), and v) Face Care by Let's Relax (facial spa).

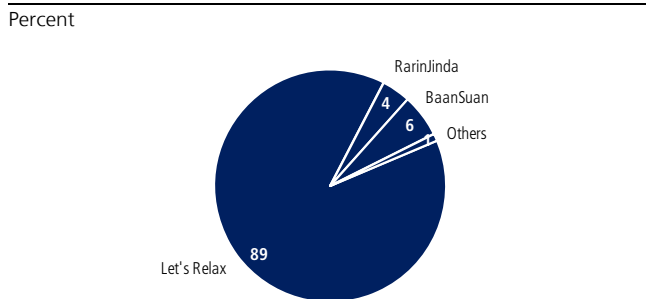
Source: Company data

Figure 8: Margins



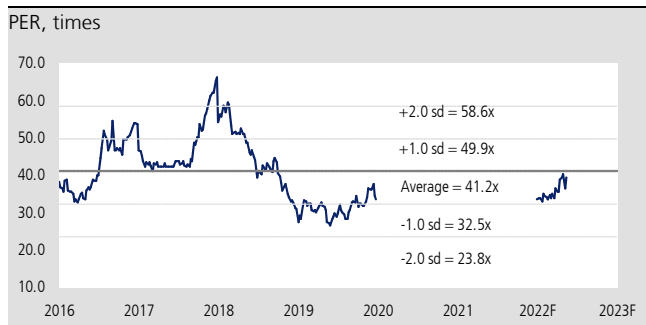
Source: Company data, KGI Securities Research

Figure 10: Spa revenue breakdown by brands (pre-COVID-19)



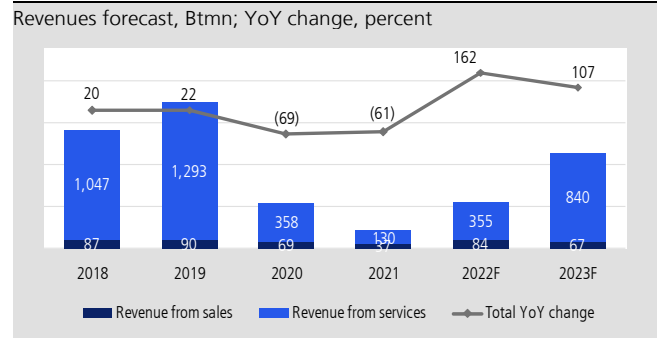
Source: Company data, KGI Securities Research

Figure 12: Company trading PER



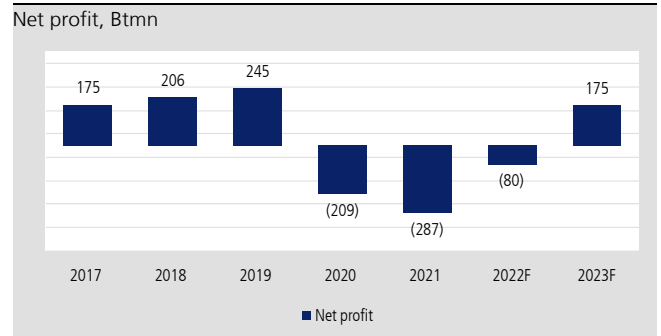
Source: KGI Securities Research

Figure 7: Revenue forecast



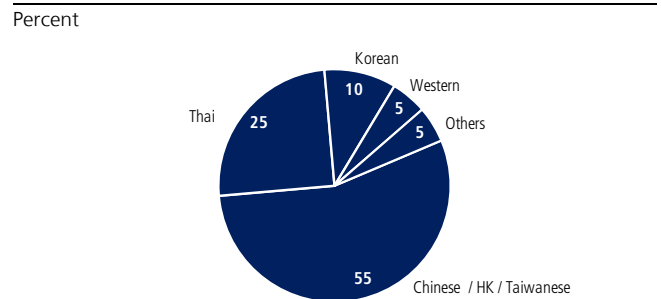
Source: Company data, KGI Securities Research

Figure 9: Net profit



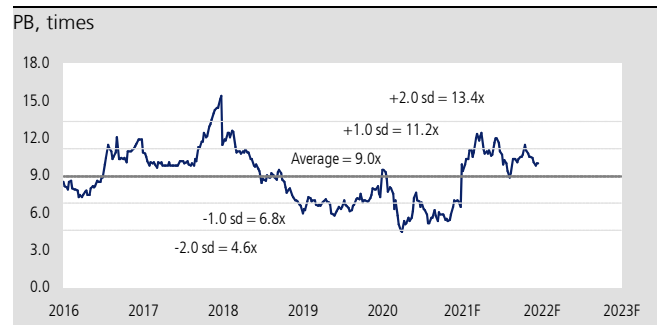
Source: Company data, KGI Securities Research

Figure 11: Spa revenue breakdown by customers (pre-COVID-19)



Source: Company data, KGI Securities Research

Figure 13: Company trading PB



Source: KGI Securities Research

Quarterly Income Statement

	Sep-18A	Dec-18A	Mar-19A	Jun-19A	Sep-19A	Dec-19A	Mar-20A	Jun-20A	Sep-20A	Dec-20A	Mar-21A	Jun-21A	Sep-21A	Dec-21A	Mar-22A
Income Statement (Bt mn)															
Revenue	288	303	341	337	368	338	238	31	76	81	55	22	13	77	110
Cost of Goods Sold	(191)	(209)	(231)	(240)	(245)	(227)	(201)	(82)	(98)	(127)	(98)	(75)	(56)	(90)	(129)
Gross Profit	97	93	110	98	122	111	37	(50)	(22)	(45)	(43)	(53)	(43)	(12)	(19)
Operating Expense	(37)	(41)	(42)	(46)	(42)	(33)	(30)	(27)	(30)	(31)	(25)	(27)	(28)	(27)	(25)
Other incomes	0	0	4	5	4	(14)	5	0	0	(5)	0	0	0	0	0
Operating Profit	60	52	72	57	84	64	12	(77)	(52)	(82)	-69	-80	-71	-39	(44)
Depreciation of fixed asset	(24)	(27)	(31)	(28)	(32)	(27)	(70)	(53)	(35)	(48)	(82)	(82)	(82)	(80)	(76)
Operating EBITDA	88	85	103	85	116	111	82	(23)	(16)	(27)	14	4	13	44	36
Non-Operating Income	0	0	0	0	0	(0)	1	1	0	(2)	1	1	0	(2)	0
Interest Income	0	0	0	0	0	(0)	1	1	0	(2)	1	1	0	(2)	0
Other Non-op Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Non-Operating Expense	(2)	(2)	(2)	(3)	(3)	(2)	(9)	(6)	(3)	(5)	(11)	(11)	(11)	(11)	(10)
Interest Expense	(2)	(2)	(2)	(3)	(3)	(2)	(9)	(6)	(3)	(5)	(11)	(11)	(11)	(11)	(10)
Other Non-op Expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Equity Income/(Loss)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	61	56	70	55	81	81	4	(82)	(54)	(79)	(78)	(90)	(80)	(47)	(50)
Current Taxation	(9)	(7)	(11)	(7)	(13)	(10)	0	1	(1)	1	2	3	2	1	(3)
Minorities	0	(0)	(0)	(0)	2	(2)	0	0	0	0	0	0	0	(0)	0
Extraordinary items	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(4)
Net Profit	52	49	59	47	70	69	4	(81)	(55)	(78)	(76)	(87)	(78)	(46)	(57)
Normalized Profit	52	49	59	47	70	69	4	(81)	(55)	(78)	(76)	(87)	(78)	(46)	(53)
EPS (Bt)	0.06	0.06	0.07	0.06	0.08	0.08	0.01	(0.09)	(0.06)	(0.09)	(0.09)	(0.10)	(0.09)	(0.05)	(0.07)
Normalized EPS (Bt)	0.06	0.06	0.07	0.06	0.08	0.08	0.01	(0.09)	(0.06)	(0.09)	(0.09)	(0.10)	(0.09)	(0.05)	(0.06)
Margins															
Gross profit margin	33.7	30.8	32.3	29.0	33.3	32.9	15.6	(159.3)	(28.3)	(55.5)	(78.6)	(236.4)	(327.8)	(16.0)	(17.4)
Operating EBIT margin	20.9	17.1	21.3	17.0	22.9	19.1	5.0	(243.5)	(68.1)	(100.5)	(124.7)	(359.1)	(543.6)	(50.9)	(40.0)
Operating EBITDA margin	30.4	28.2	30.4	25.3	31.5	32.9	34.7	(73.3)	(21.2)	(32.6)	25.8	17.1	102.9	57.0	32.6
Net profit margin	18.1	16.2	17.3	14.0	19.0	20.5	1.8	(256.1)	(72.1)	(95.7)	(138.1)	(391.0)	(597.1)	(59.5)	(52.2)
Growth (YoY)															
Revenue growth	18.2	18.5	22.0	27.5	27.8	11.6	(30.2)	(90.7)	(79.3)	(75.9)	(76.9)	(29.4)	(82.9)	(4.9)	100.0
Operating EBIT growth	18.4	1.8	7.7	9.7	40.1	24.1	(83.5)	(233.5)	(161.6)	(226.9)	(674.8)	4.1	36.5	(51.9)	(35.9)
Operating EBITDA growth	17.7	12.9	3.6	4.0	32.3	30.1	(20.3)	(127.1)	(113.9)	(123.9)	(82.8)	(116.4)	(183.1)	(265.9)	151.8
Net profit growth	17.9	7.7	5.2	(2.4)	34.8	40.8	(92.6)	(270.8)	(178.5)	(212.6)	(1,847.2)	7.7	41.7	(40.9)	(24.4)
Normalized profit growth	17.9	7.7	5.2	(2.4)	34.8	40.8	(92.6)	(270.8)	(178.5)	(212.6)	(1,847.2)	7.7	41.7	(40.9)	(29.7)

Source: Company data, KGI Securities Research

Balance Sheet

As of 31 Dec (Bt mn)	2019	2020	2021	2022F	2023F
Total Assets	1,516	2,632	2,258	2,242	2,295
Current Assets	289	231	203	227	300
Cash & ST Investment	126	115	110	91	143
Inventories	40	40	28	63	49
Account Receivable	37	22	15	13	20
Others	47	45	41	48	62
Non-current Assets	1,227	2,401	2,055	2,016	1,995
LT Investment	24	42	40	38	38
Net fixed Assets	1,083	1,075	947	924	903
Others	120	1,284	1,068	1,053	1,054
Total Liabilities	384	1,727	1,639	1,704	1,582
Current Liabilities	245	361	374	439	440
Account Payable	97	45	37	42	62
ST Borrowing	85	103	114	178	122
Others	63	213	223	219	257
Long-term Liabilities	139	1,366	1,265	1,265	1,141
Long-term Debts	80	288	407	403	275
Others	59	1,078	858	862	867
Shareholders' Equity	1,132	905	618	539	713
Common Stock	143	214	214	214	214
Capital Surplus	279	279	279	279	279
Retained Earnings	666	368	81	2	176
Preferred Stock					

Source: KGI Securities Research

Key Ratios

Year to 31 Dec	2019	2020	2021	2022F	2023F
Growth (%YoY)					
Sales	22.0	(69.1)	(60.7)	162.0	106.6
OP	20.3	(171.2)	30.3	(82.2)	(603.8)
EBITDA	20.2	(96.0)	351.7	131.7	160.5
NP	19.4	N.A.	(37.1)	72.1	N.A.
Normalized Profit	19.4	N.A.	(37.1)	72.1	N.A.
EPS	19.4	N.A.	(37.1)	72.1	N.A.
Normalized EPS	19.4	N.A.	(37.1)	72.1	N.A.
Profitability (%)					
Gross Margin	31.9	(18.7)	(90.0)	14.9	38.9
Operating Margin	20.1	(46.5)	(154.3)	(10.5)	25.5
EBITDA Margin	30.0	3.9	45.0	39.8	50.2
Net Margin	17.7	(49.0)	(171.1)	(18.2)	19.2
ROAA	16.2	(7.9)	(12.7)	(3.6)	7.6
ROAE	21.7	(23.1)	(46.4)	(14.8)	24.5
Stability					
Gross Debt/Equity (%)	33.9	190.8	265.1	316.3	221.8
Net Debt/Equity (%)	14.6	43.2	84.3	107.8	55.6
Interest Coverage (x)	28.4	(8.8)	(5.7)	(0.9)	6.2
Interest & ST Debt Coverage (x)	3.1	(1.5)	(1.6)	(0.2)	1.5
Cash Flow Interest Coverage (x)	23.8	10.0	1.5	2.1	10.8
Cash Flow/Interest & ST Debt (x)	2.6	1.7	0.4	0.4	2.6
Current Ratio (x)	1.2	0.6	0.5	0.5	0.7
Quick Ratio (x)	1.0	0.5	0.5	0.4	0.6
Net Debt (Bt mn)	112.8	1,305.3	1,234.4	1,312.7	1,075.6
Per Share Data (Bt)					
EPS	0.3	(0.2)	(0.3)	(0.1)	0.2
Normalized EPS	0.3	(0.2)	(0.3)	(0.1)	0.2
CFPS	0.3	0.3	0.1	0.1	0.5
BVPS	1.3	1.1	0.7	0.6	0.8
SPS	1.6	0.5	0.2	0.5	1.1
EBITDA/Share	0.5	0.0	0.1	0.2	0.5
DPS	0.0	0.0	0.0	0.0	0.0
Activity					
Asset Turnover (x)	0.9	0.2	0.1	0.2	0.4
Days Receivables	9.8	18.6	33.2	10.4	8.1
Days Inventory	15.5	29.0	31.9	61.5	32.1
Days Payable	37.5	32.2	42.4	40.6	40.6
Cash Cycle	(12.2)	15.5	22.7	31.4	(0.3)

Source: KGI Securities Research

Profit & Loss

Year to Dec 31 (Btmn)	2019	2020	2021	2022F	2023F
Revenue	1,384	427	168	439	907
Cost of Goods Sold	(943)	(507)	(319)	(374)	(554)
Gross Profit	441	(80)	(151)	66	353
Operating Expenses	(163)	(119)	(108)	(112)	(122)
Other Incomes	0	0	0	0	0
Operating Profit	279	(198)	(259)	(46)	232
Depreciation of fixed assets	(118)	(206)	(327)	(214)	(213)
Operating EBITDA	416	17	75	175	456
Non-Operating Income	0	0	0	0	0
Interest Income	0	0	0	0	0
Other Non-op Income	0	0	0	0	0
Non-Operating Expense	(10)	(21)	(44)	(45)	(39)
Interest Expense	(10)	(21)	(44)	(45)	(39)
Other Non-op Expense	0	0	0	0	0
Equity Income/(Loss)	0	0	0	0	0
Pretax Profit	288	(211)	(295)	(84)	203
Current Taxation	(42)	2	9	4	(28)
Minorities	1	0	(0)	(0)	0
Extraordinaries items	0	0	0	0	0
Net Profit	245	(209)	(287)	(80)	175
Normalized Profit	245	(209)	(287)	(80)	175
EPS (Bt)	0.29	(0.24)	(0.34)	(0.09)	0.20
Normalized EPS (Bt)	0.29	(0.24)	(0.34)	(0.09)	0.20

Source: KGI Securities Research

Cash Flow

Year to 31 Dec (Bt mn)	2019	2020	2021	2022F	2023F
Operating Cash Flow	249	215	66	92	425
Net Profit	245	(209)	(287)	(80)	175
Depreciation & Amortization	118	206	327	214	213
Change in Working Capital	(114)	217	26	(42)	37
Others					
Investment Cash Flow	(141)	(1,390)	5	(171)	(188)
Net CAPEX	(136)	(191)	(207)	(181)	(192)
Change in LT Investment	(15)	(1,187)	230	2	0
Change in Other Assets	(0)	(2)	(4)	4	0
Free Cash Flow	108	(1,175)	71	(78)	238
Financing Cash Flow	(135)	1,237	(76)	59	(185)
Change in Share Capital	0	71	0	0	0
Net Change in Debt	(51)	1,254	(76)	59	(184)
Change in Other LT Liab.	(1)	(0)	(0)	0	(0)
Net Cash Flow	(27)	62	(5)	(19)	53

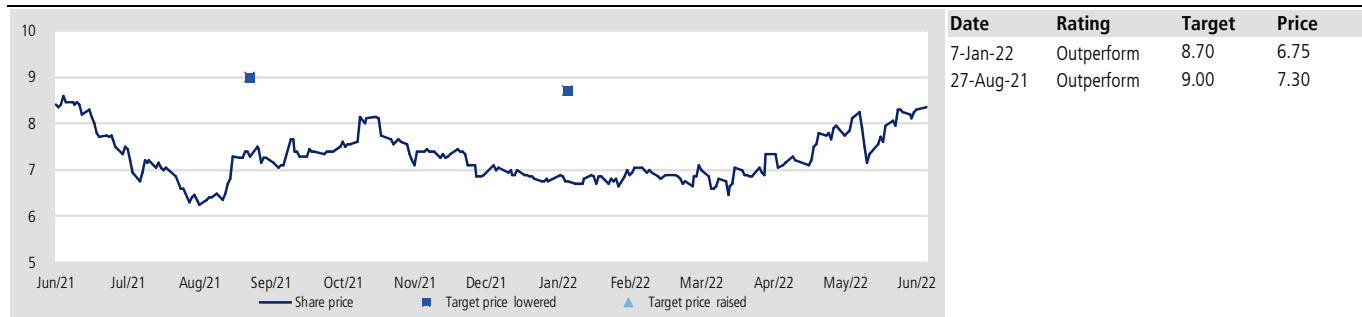
Source: KGI Securities Research

Rates of Return on Invested Capital

Year	1-	COGS Revenue	+	Depreciation Revenue	+	Operating Exp. Revenue	=	Operating Margin
2019		68.1%		8.5%		11.7%		11.6%
2020		118.7%		48.3%		27.8%		-94.8%
2021		190.0%		194.9%		64.3%		-349.2%
2022F		85.1%		48.8%		25.4%		-59.3%
Year	1/	Working Capital Revenue	+	Net PPE Revenue	+	Other Assets Revenue	=	Capital Turnover
2019		0.0		0.8		0.3		0.9
2020		(0.3)		2.5		3.6		0.2
2021		(1.0)		5.6		7.8		0.1
2022F		(0.5)		2.1		3.0		0.2
Year		Operating Margin	x	Capital Turnover	x	Cash Tax Rate	=	After-tax Return on Inv. Capital
2019		11.6%		0.9		14.5%		1.5%
2020		-94.8%		0.2		1.0%		-0.2%
2021		-349.2%		0.1		3.0%		-0.8%
2022F		-59.3%		0.2		5.0%		-0.6%


Source: KGI Securities Research

Siam Wellness Group – Recommendation & target price history




Source: KGI Securities Research

Corporate Governance Report of Thai Listed Companies

 **Companies with Excellent CG Scoring**

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	EGCO	ELECTRICITY GENERATING	PTTEP	PTT EXPLORATION AND PRODUCTION
ADVANC	ADVANCED INFO SERVICE	GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL
AMA	AMA MARINE	GCC	GLOBAL GREEN CHEMICALS	PYLON	PYLON
AMATA	AMATA CORPORATION	GPSC	GLOBAL POWER SYNERGY	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	HANA	HANA MICROELECTRONICS	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
AOT	AIRPORTS OF THAILAND	HMPRO	HOME PRODUCT CENTER	RS	RS
AP	ASIAN PROPERTY DEVELOPMENT	INTUCH	SHIN CORPORATION	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	IRPC	IRPC	SCC	THE SIAM CEMENT
BCP	THE BANGCHAK PETROLEUM	IVL	INDORAMA VENTURES	SCCC	SIAM CITY CEMENT
BPCG	BPCG	KBANK	KASIKORN BANK	SEAFCO	SEAFCO
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KCE	KCE ELECTRONICS	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BEC WORLD	KKP	KIATNAKIN BANK	SPALI	SUPALAI
BEM	BANGKOK EXPRESSWAY AND METRO	KTB	KRUNG THAI BANK	SPRC	STAR PETROLEUM REFINING
BGRIM	B.GRIMM POWER	KTC	KRUNGTHAI CARD	SVI	SVI
BPP	BANPU POWER	LH	LAND AND HOUSES	TACC	T.A.C. CONSUMER
BTS	BTS GROUP HOLDINGS	LPN	L.P.N. DEVELOPMENT	TCAP	THANACHART CAPITAL
CENTEL	CENTRAL PLAZA HOTEL	MAKRO	SIAM MAKRO	THCOM	THAI COM
CK	CH. KARNCHANG	MBK	MBK	TISCO	TISCO FINANCIAL GROUP
CKP	CK POWER	MINT	MINOR INTERNATIONAL	TOP	THAI OIL
CPALL	CP ALL	MTC	MUANGTHAI CAPITAL	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	PLANB	PLAN B MEDIA	TTB	TMBTHANACHART BANK
CPN	CENTRAL PATTANA	PSH	PRUKSA HOLDING	VGI	VGI GLOBAL MEDIA
DELTA	DELTA ELECTRONICS (THAILAND)	PTG	PTG ENERGY	WHA	WHA CORPORATION
DTAC	TOTAL ACCESS COMMUNICATION	PTT	PTT	WHAUP	

 **Companies with Very Good CG Scoring**

Stock	Company name	Stock	Company name	Stock	Company name
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GULF	GULF ENERGY DEVELOPMENT	SAPPE	SAPPE
BBL	BANGKOK BANK	JMT	JMT NETWORK SERVICES	SAWAD	SRI SAWAD POWER 1979
CBG	CARABAO GROUP	LPH	LADPRAO GENERAL HOSPITAL	SINGER	SINGER THAILAND
CHG	CHULARAT HOSPITAL	M	MK RESTAURANT GROUP	SPA	SIAM WELLNESS GROUP
COM7	COM7	MAJOR	MAJOR CINEPLEX GROUP	TFG	THAIFOODS GROUP
DOHOME	DOHOME	MEGA	MEGA LIFESCIENCES	TKN	TAOKAENOI FOOD & MARKETING
ERW	THE ERAWAN GROUP	NETBAY	NETBAY	ZEN	ZEN CORPORATION GROUP
GLOBAL	SIAM GLOBAL HOUSE	OSP	OSOTSPA		

 **Companies with Good CG Scoring**

Stock	Company name	Stock	Company name	Stock	Company name
BCH	BANGKOK CHAIN HOSPITAL	ESSO	ESSO (THAILAND)	SF	SIAM FUTURE DEVELOPMENT
BH	BUMRUNGRAD HOSPITAL	HUMAN	HUMANICA	SISB	SISB
EKH	EKACHAI MEDICAL CARE	RBF	R&B FOOD SUPPLY	TPCH	TPC POWER HOLDING

Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
IIG	I&I GROUP	OR	PTT OIL AND RETAIL BUSINESS	STGT	SRI TRANG GLOVES (THAILAND)
KEX	KERRY EXPRESS (THAILAND)	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION		

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

Anti-corruption Progress Indicator

Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	ROBINS	ROBINSON DEPARTMENT STORE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCC	THE SIAM CEMENT
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KBANK	KASIKORNBANK	SIRI	SANSIRI
BIGC	BIG C SUPERCENTER	KCE	KCE ELECTRONICS	SPALI	SUPALAI
CK	CH. KARNCHANG	KKP	KIATNAKIN BANK	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DCC	DYNASTY CERAMIC	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
DELTA	DELTA ELECTRONICS (THAILAND)	LPH	LADPRAO GENERAL HOSPITAL	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	PACE	PACE DEVELOPMENT CORPORATION	TMT	THAI METAL TRADE
EGCO	ELECTRICITY GENERATING	PTT	PTT	TOP	THAI OIL
GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL		

Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERAWAN GROUP	SAPPE	SAPPE
AP	ASIAN PROPERTY DEVELOPMENT	GLOW	GLOW ENERGY	SAWAD	SRISAWAD POWER 1979
BA	BANGKOK AIRWAYS	GUNKUL	GUNKUL ENGINEERING	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	ILINK	INTERLINK COMMUNICATION	SCN	SCAN INTER
BCP	THE BANGCHAK PETROLEUM	KTC	KRUNGTHAI CARD	SEAFCO	SEAFCO
BH	BUMRUNGRAD HOSPITAL	LH	LAND AND HOUSES	SVI	SVI
BJCHI	BJC HEAVY INDUSTRIES	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CBG	CARABAO GROUP	MAKRO	SIAM MAKRO	TKN	TAOKAENOI FOOD & MARKETING
CENTEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TMB	TMB BANK
CHG	CHULARAT HOSPITAL	MINT	MINOR INTERNATIONAL	TRT	TIRATHAI
CKP	CK POWER	MODERN	MODERNFORM GROUP	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
CPN	CENTRAL PATTANA	PTTEP	PTT EXPLORATION AND PRODUCTION		
DTAC	TOTAL ACCESS COMMUNICATION	PYLON	PYLON		

Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
BEM	BANGKOK EXPRESSWAY AND METRO	MTLS	MUANGTHAI LEASING	SPRC	STAR PETROLEUM REFINING
CPALL	CP ALL	SCI	SCI ELECTRIC		

No progress

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	BPP	BANPU POWER	FN	FN FACTORY OUTLET
BPCG	BPCG	BTS	BTS GROUP HOLDINGS	TPCH	TPC POWER HOLDING

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.

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Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)..
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. <i>Excess return = 12M target price/current price-</i>
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

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