

Siam Wellness Group

(SPA.BK/SPA TB)

Outperform • Maintained

Price as of 10 Apr 2023	10.90
12M target price (Bt/shr)	12.50
Unchanged/Revised up(down)(%)	Unchanged
Upside/downside (%)	14.7

Key messages

We expect SPA to report a 1Q23F net profit of Bt28mn, turning around from a loss of Bt57mn in 1Q22 and rising 105% QoQ. The return of international tourists would be a key driver for its spa revenues and profitability. Also, the company launched cannabis-infused products during March and April 2023, which should be a long-term catalyst. We maintain a rating of Outperform with a target price of Bt12.50.

Trading data

Mkt cap (Btbn/US\$m)	9,7/244		
Outstanding shares (mn)	855		
Foreign ownership (mn)	10		
3M avg. daily trading (mn)	2		
52-week trading range (Bt)	7.10 – 12.30		
Performance (%)	3M	6M	12M
Absolute	-4.2	10.7	56.2
Relative	2.0	8.7	64.9

Quarterly EPS

EPS	Q1	Q2	Q3	Q4
2020	0.01	(0.09)	(0.06)	(0.09)
2021	(0.09)	(0.10)	(0.09)	(0.05)
2022	(0.07)	(0.03)	(0.02)	0.02

Share price chart



Source: SET

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1Q23F earnings preview: To hit multi-quarter high

Event

1Q23F earnings preview.

Impact

1Q23F earnings to continue to gain positive momentum

We expect SPA to report a 1Q23F net profit of Bt28mn, turning around from a loss of Bt57mn in 1Q22 and rising 105% QoQ. Earnings momentum should accelerate amid improving customer traffic and the return of international tourists. Spa utilization rate should climb to above 80% in 1Q23F (vs. 75% in 4Q22) and the spa revenue portion from international tourists should rise to 60% in the quarter (vs. 40% in 4Q22).

Total revenue is expected to hit a multi-quarter high of Bt320m (+191% YoY, +17% QoQ), comprised of: i) spa revenue of Bt292mn (+323% YoY, +17% QoQ), and ii) revenue from product sales of Bt28mn (-32% YoY, -19% QoQ). Note that a YoY drop in product sales is expected to be mainly from low sales of COVID-19 Antigen Test Kit (ATKs). In terms of profitability, total gross margin is expected to rise to 25.2% (+42.6 ppts YoY, +3.1 ppts QoQ) as the company achieves economies of scale.

Launched cannabis-infused products

SPA launched its first cannabis-infused product, LRL Nano CBD Body Massage Cream, (Figure 4) in March 2023, which contains antioxidant extracted from CBD. Its second product, CBD Body Oil, was launched in early April 2023. Overall, we take a long-term positive view toward the cannabis-infused products, while significant revenue contributions may not be seen in the short-term.

Valuation & action

Riding the theme of a recovery in Chinese tourist numbers, we maintain a rating of Outperform with a target price of Bt12.50, based on 54x 2023F PE or +1.5SD to its long-term mean.

Risks

Fewer-than-expected tourist arrivals.

Key financials and valuations

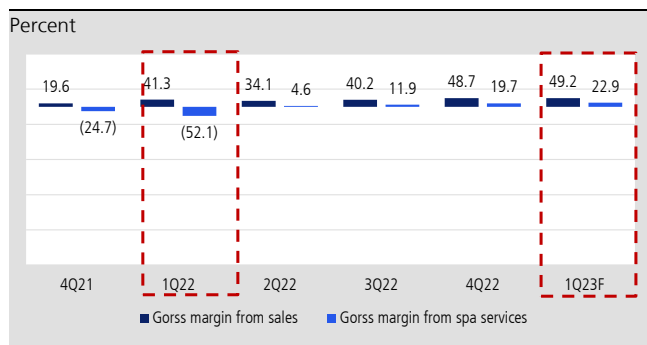
	Dec - 20A	Dec - 21A	Dec - 22A	Dec - 23F	Dec - 24F
Revenue (Btmn)	427	168	711	1,048	1,292
Gross Profit (Btmn)	(80)	(151)	80	402	499
SG&A (Btmn)	119	108	123	146	172
Net Profit (Btmn)	(209)	(287)	(88)	197	240
Normalized Profit (Btmn)	(209)	(287)	(84)	197	240
EPS (Bt)	(0.2)	(0.3)	(0.1)	0.2	0.3
Normalized EPS (Bt)	(0.2)	(0.3)	(0.1)	0.2	0.3
DPS (Bt)	0.0	0.0	0.0	0.0	0.0
EPS Growth (%)	N.A.	(37.1)	69.3	N.A.	22.0
Normalized EPS Growth	N.A.	(37.1)	70.7	N.A.	22.0
P/E (X)	(28.4)	(20.1)	(114.6)	47.4	38.8
P/B (X)	6.6	9.3	17.7	12.2	9.3
EV/EBITDA (X)	313.2	66.9	28.5	12.1	10.2
Net Debt to Equity (%)	43.2	84.3	107.5	55.9	25.8
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0
Return on Average Equity (%)	(23.1)	(46.4)	(15.5)	25.7	23.9

Source: Company data, KGI Securities Research

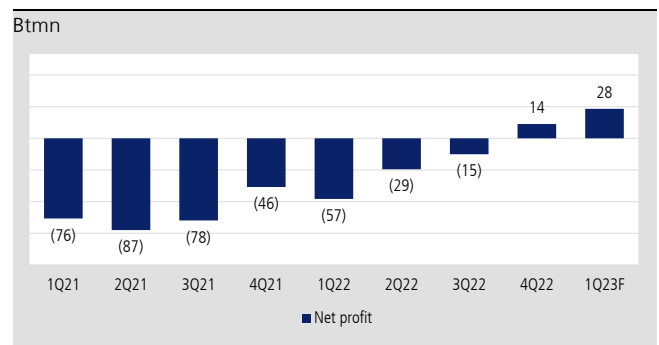
Figure 1: SPA's 1Q23F earnings preview

Bt mn	1Q23F	1Q22	YoY (%)	4Q22	QoQ (%)	2022	2021	YoY (%)
Total revenue	320	110	190.9	273	17.2	711	168	324.4
Revenue from sales of products	28	41	(31.6)	23	19.4	98	37	162.1
Revenue from spa services	292	69	322.7	250	17.0	613	130	370.8
Total gross Profit	81	(19)		60	33.4	80	(151)	
SG&A	39	25	57.1	34	13.9	123	108	14.4
Operating EBIT	44	(40)		28	55.5	(33)	(251)	87.0
Net Profit	28	(57)		14	105	(88)	(287)	69.3
Normalized profit	28	(53)		14	105	(84)	(287)	70.7
Percent	1Q23F	1Q22	YoY (ppts)	4Q22	QoQ (ppts)	2022	2021	YoY (ppts)
Total gross margin	25.2	(17.4)	42.6	22.1	3.1	11.3	(90.0)	101.3
Gross margin from sales	49.2	41.3	7.9	48.7	0.5	41.6	28.6	13.0
Gross margin from spa services	22.9	(52.1)	75.0	19.7	3.2	6.5	(124.0)	130.5
EBIT margin	13.8	(36.2)	50.0	10.4	3.4	(4.6)	(149.9)	145.3
SG&A/sales	12.2	22.6	(10.4)	12.6	(0.4)	17.3	64.3	(46.9)

Source: Company data, KGI Securities Research


Figure 2: Quarterly margins


Source: Company data, KGI Securities Research

Figure 3: Quarterly net profit momentum


Source: Company data, KGI Securities Research

Figure 4: New CBD infused products



รายละเอียด

LRL Nano CBD Body Massage Cream (ผลิตภัณฑ์นวดตัว)

เลขที่ใบจดแจ้ง: 73-1-6500042382

รายละเอียดสินค้า

ครีมนวดบำรุงผิวกาย มีส่วนผสมของ CBD จากกัญชง ที่มีคุณสมบัติ Antioxidant ช่วยปกป้องดูแลผิว

ผสมคุณค่าสมุนไพรไทยจากไฟลา, Turmeric Oil มีคุณสมบัติในการช่วยบำรุงให้ผิวรู้สึกแข็งแรง

ช่วยให้ผิวพรรณนุ่มนวล พร้อม Methyl Salicylate ให้ความรู้สึก Warming ช่วยผ่อนคลายผิว และ

Methylsilanol mannuronate ช่วยให้ความชุ่มชื้นอย่างเป็นธรรมชาติ

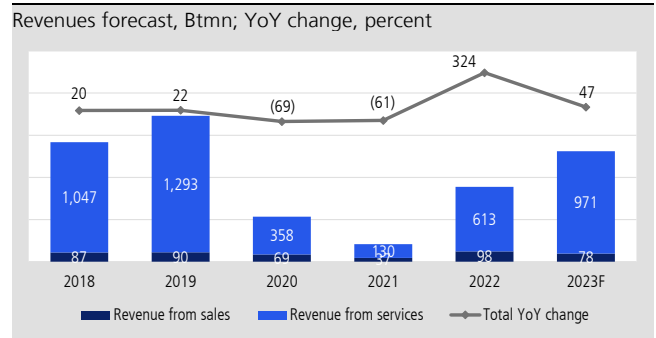
Source: Lazada

Figure 5: Company profile

Siam Wellness Group Plc. (SPA) is one of the largest spa operators in Thailand which has operated health spa, spa-related products, and hospitality businesses. For the spa business, there are five main brands including i) RarinJinda Wellness Spa (5-star spa service), ii) Let's Relax (4-star spa service), iii) Baan Suan Massage (3-star spa service), iv) Stretch Me (stretching studio), and v) Face Care by Let's Relax (facial spa).

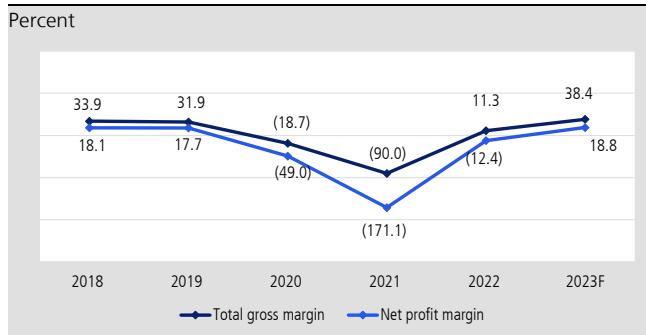
Source: Company data

Figure 6: Revenue forecast



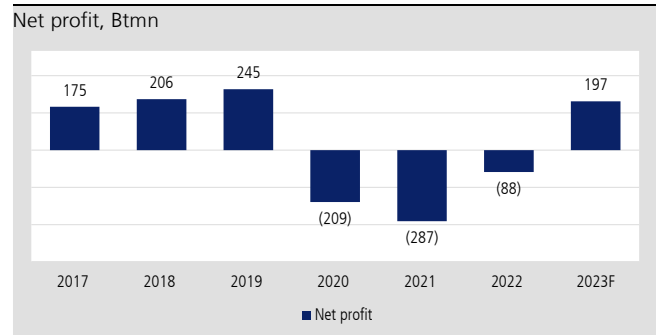
Source: Company data, KGI Securities Research

Figure 7: Margins



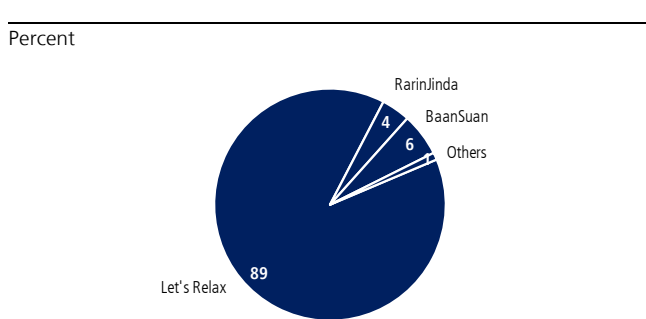
Source: Company data, KGI Securities Research

Figure 8: Net profit



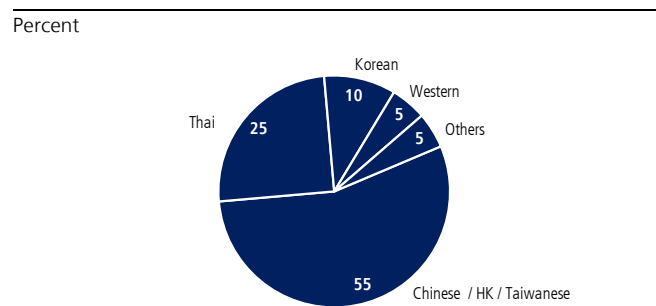
Source: Company data, KGI Securities Research

Figure 9: Spa revenue breakdown by brands (pre-COVID-19)



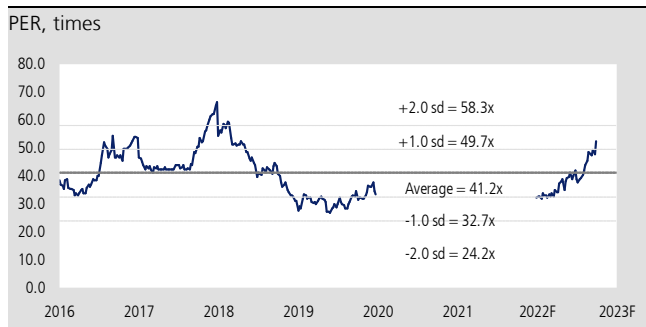
Source: Company data, KGI Securities Research

Figure 10: Spa revenue breakdown by customers (pre-COVID-19)



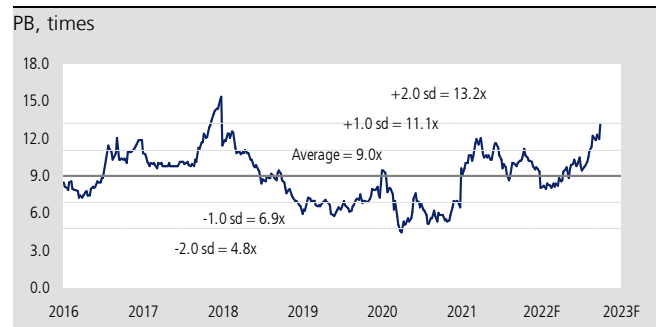
Source: Company data, KGI Securities Research

Figure 11: Company trading PER



Source: KGI Securities Research

Figure 12: Company trading PB



Source: KGI Securities Research

Quarterly Income Statement

	Mar-19A	Jun-19A	Sep-19A	Dec-19A	Mar-20A	Jun-20A	Sep-20A	Dec-20A	Mar-21A	Jun-21A	Sep-21A	Dec-21A	Mar-22A	Jun-22A	Sep-22A	Dec-22A
Income Statement (Bt mn)																
Revenue	341	337	368	338	238	31	76	81	55	22	13	77	110	132	196	273
Cost of Goods Sold	(231)	(240)	(245)	(227)	(201)	(82)	(98)	(127)	(98)	(75)	(56)	(90)	(129)	(121)	(168)	(213)
Gross Profit	110	98	122	111	37	(50)	(22)	(45)	(43)	(53)	(43)	(12)	(19)	11	28	60
Operating Expense	(42)	(46)	(42)	(33)	(30)	(27)	(30)	(31)	(25)	(27)	(28)	(27)	(25)	(32)	(33)	(34)
Other incomes	4	5	4	(14)	5	0	0	(5)	0	0	0	0	0	0	0	0
Operating Profit	72	57	84	64	12	(77)	(52)	(82)	-69	-80	-71	-39	(44)	(20)	(5)	26
Depreciation of fixed asset	(31)	(28)	(32)	(27)	(70)	(53)	(35)	(48)	(82)	(82)	(82)	(80)	(76)	(75)	(80)	(81)
Operating EBITDA	103	85	116	111	82	(23)	(16)	(27)	14	4	13	44	36	56	77	110
Non-Operating Income	0	0	0	(0)	1	1	0	(2)	1	1	0	(2)	0	0	0	(1)
Interest Income	0	0	0	(0)	1	1	0	(2)	1	1	0	(2)	0	0	0	(1)
Other Non-op Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Non-Operating Expense	(2)	(3)	(3)	(2)	(9)	(6)	(3)	(5)	(11)	(11)	(11)	(11)	(10)	(11)	(14)	(16)
Interest Expense	(2)	(3)	(3)	(2)	(9)	(6)	(3)	(5)	(11)	(11)	(11)	(11)	(10)	(11)	(14)	(15)
Other Non-op Expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Equity Income/(Loss)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(0)
Pre-tax profit	70	55	81	81	4	(82)	(54)	(79)	(78)	(90)	(80)	(47)	(50)	(29)	(16)	13
Current Taxation	(11)	(7)	(13)	(10)	0	1	(1)	1	2	3	2	1	(3)	0	1	1
Minorities	(0)	(0)	2	(2)	0	0	0	0	0	0	0	0	0	0	0	(0)
Extraordinary items	0	0	0	0	0	0	0	0	0	0	0	0	(4)	0	0	0
Net Profit	59	47	70	69	4	(81)	(55)	(78)	(76)	(87)	(78)	(46)	(57)	(29)	(15)	14
Normalized Profit	59	47	70	69	4	(81)	(55)	(78)	(76)	(87)	(78)	(46)	(57)	(29)	(15)	14
EPS (Bt)	0.07	0.06	0.08	0.08	0.01	(0.09)	(0.06)	(0.09)	(0.09)	(0.10)	(0.09)	(0.05)	(0.07)	(0.03)	(0.02)	0.02
Normalized EPS (Bt)	0.07	0.06	0.08	0.08	0.01	(0.09)	(0.06)	(0.09)	(0.09)	(0.10)	(0.09)	(0.05)	(0.06)	(0.03)	(0.02)	0.02
Margins																
Gross profit margin	32.3	29.0	33.3	32.9	15.6	(159.3)	(28.3)	(55.5)	(78.6)	(236.4)	(327.8)	(16.0)	(17.4)	8.5	14.3	22.1
Operating EBIT margin	21.3	17.0	22.9	19.1	5.0	(243.5)	(68.1)	(100.5)	(124.7)	(359.1)	(543.6)	(50.9)	(40.0)	(15.3)	(2.3)	9.6
Operating EBITDA margin	30.4	25.3	31.5	32.9	34.7	(73.3)	(21.2)	(32.6)	25.8	17.1	102.9	57.0	32.6	42.6	39.4	40.2
Net profit margin	17.3	14.0	19.0	20.5	1.8	(256.1)	(72.1)	(95.7)	(138.1)	(391.0)	(597.1)	(59.5)	(52.2)	(22.1)	(7.7)	5.0
Growth (YoY)																
Revenue growth	22.0	27.5	27.8	11.6	(30.2)	(90.7)	(79.3)	(75.9)	(76.9)	(29.4)	(82.9)	(4.9)	100.0	496.1	1,401.8	253.0
Operating EBIT growth	7.7	9.7	40.1	24.1	(83.5)	(233.5)	(161.6)	(226.9)	(674.8)	4.1	36.5	(51.9)	(35.9)	(74.5)	(93.5)	(166.5)
Operating EBITDA growth	3.6	4.0	32.3	30.1	(20.3)	(127.1)	(113.9)	(123.9)	(82.8)	(116.4)	(183.1)	(265.9)	151.8	1,385.9	475.4	149.1
Net profit growth	5.2	(2.4)	34.8	40.8	(92.6)	(270.8)	(178.5)	(212.6)	(1,847.2)	7.7	41.7	(40.9)	(24.4)	(66.3)	(80.8)	(129.7)
Normalized profit growth	5.2	(2.4)	34.8	40.8	(92.6)	(270.8)	(178.5)	(212.6)	(1,847.2)	7.7	41.7	(40.9)	(29.7)	(66.3)	(80.8)	(129.7)

Source: KGI Securities Research

Balance Sheet

As of 31 Dec (Bt mn)	2020	2021	2022	2023F	2024F
Total Assets	2,632	2,258	2,419	2,454	2,566
Current Assets	231	203	272	324	423
Cash & ST Investment	115	110	185	220	302
Inventories	40	28	38	41	43
Account Receivable	22	15	30	35	43
Others	45	41	10	15	18
Non-current Assets	2,401	2,055	2,147	2,130	2,143
LT Investment	42	40	39	39	39
Net fixed Assets	1,075	947	1,031	1,036	1,048
Others	1,284	1,068	1,078	1,055	1,056
Total Liabilities	1,727	1,639	1,850	1,688	1,560
Current Liabilities	361	374	510	479	458
Account Payable	45	37	94	96	110
ST Borrowing	103	114	170	131	79
Others	213	223	246	252	269
Long-term Liabilities	1,366	1,265	1,340	1,209	1,102
Long-term Debts	288	407	442	297	180
Others	1,078	858	898	911	921
Shareholders' Equity	905	618	569	766	1,006
Common Stock	214	214	214	214	214
Capital Surplus	279	279	279	279	279
Retained Earnings	368	81	(3)	194	434
Preferred Stock					

Source: KGI Securities Research

Key Ratios

Year to 31 Dec	2020	2021	2022	2023F	2024F
Growth (%YoY)					
Sales	(69.1)	(60.7)	324.4	47.4	23.2
OP	(171.2)	30.3	(83.5)	(700.4)	27.5
EBITDA	(96.0)	351.7	269.7	113.7	14.2
NP	N.A.	(37.1)	69.3	N.A.	0.0
Normalized Profit	N.A.	(37.1)	70.7	N.A.	0.0
EPS	N.A.	(37.1)	69.3	N.A.	0.0
Normalized EPS	N.A.	(37.1)	70.7	N.A.	0.0
Profitability (%)					
Gross Margin	(18.7)	(90.0)	11.3	38.4	38.6
Operating Margin	(46.5)	(154.3)	(6.0)	24.5	25.3
EBITDA Margin	3.9	45.0	39.2	56.9	52.8
Net Margin	(49.0)	(171.1)	(12.4)	18.8	18.6
ROAA	(7.9)	(12.7)	(3.6)	8.0	9.4
ROAE	(23.1)	(46.4)	(15.5)	25.7	23.9
Stability					
Gross Debt/Equity (%)	190.8	265.1	325.1	220.4	155.1
Net Debt/Equity (%)	43.2	84.3	107.5	55.9	25.8
Interest Coverage (x)	(8.8)	(5.7)	(0.6)	5.4	8.7
Interest & ST Debt Coverage (x)	(1.5)	(1.6)	(0.1)	1.5	2.9
Cash Flow Interest Coverage (x)	10.0	1.5	6.2	10.3	15.2
Cash Flow/Interest & ST Debt (x)	1.7	0.4	1.4	2.9	5.0
Current Ratio (x)	0.6	0.5	0.5	0.7	0.9
Quick Ratio (x)	0.5	0.5	0.5	0.6	0.8
Net Debt (Bt mn)	1,305.3	1,234.4	1,290.5	1,071.8	821.0
Per Share Data (Bt)					
EPS	(0.2)	(0.3)	(0.1)	0.2	0.3
Normalized EPS	(0.2)	(0.3)	(0.1)	0.2	0.3
CFPS	0.3	0.1	0.4	0.6	0.7
BVPS	1.1	0.7	0.7	0.9	1.2
SPS	0.5	0.2	0.8	1.2	1.5
EBITDA/Share	0.0	0.1	0.3	0.7	0.8
DPS	0.0	0.0	0.0	0.0	0.0
Activity					
Asset Turnover (x)	0.2	0.1	0.3	0.4	0.5
Days Receivables	18.6	33.2	15.5	12.2	12.2
Days Inventory	29.0	31.9	21.9	23.1	19.8
Days Payable	32.2	42.4	54.5	54.5	50.7
Cash Cycle	15.5	22.7	(17.1)	(19.2)	(18.7)

Source: KGI Securities Research

Profit & Loss

Year to Dec 31 (Btmn)	2020	2021	2022	2023F	2024F
Revenue	427	168	711	1,048	1,292
Cost of Goods Sold	(507)	(319)	(631)	(646)	(793)
Gross Profit	(80)	(151)	80	402	499
Operating Expenses	(119)	(108)	(123)	(146)	(172)
Other Incomes	0	0	0	0	0
Operating Profit	(198)	(259)	(43)	256	327
Depreciation of fixed assets	(206)	(327)	(312)	(327)	(342)
Operating EBITDA	17	75	279	596	681
Non-Operating Income	0	0	0	0	0
Interest Income	0	0	0	0	0
Other Non-op Income	0	0	0	0	0
Non-Operating Expense	(21)	(44)	(50)	(50)	(39)
Interest Expense	(21)	(44)	(50)	(50)	(39)
Other Non-op Expense	0	0	0	0	0
Equity Income/(Loss)	0	0	(0)	0	0
Pretax Profit	(211)	(295)	(87)	219	301
Current Taxation	2	9	(1)	(22)	(60)
Minorities	0	(0)	0	0	0
Extraordinary items	0	0	(4)	0	0
Net Profit	(209)	(287)	(88)	197	240
Normalized Profit	(209)	(287)	(84)	197	240
EPS (Bt)	(0.24)	(0.34)	(0.10)	0.23	0.28
Normalized EPS (Bt)	(0.24)	(0.34)	(0.10)	0.23	0.28

Source: KGI Securities Research

Cash Flow

Year to 31 Dec (Bt mn)	2020	2021	2022	2023F	2024F
Operating Cash Flow	215	66	314	515	596
Net Profit	(209)	(287)	(88)	197	240
Depreciation & Amortization	206	327	312	327	342
Change in Working Capital	217	26	87	(9)	14
Others					
Investment Cash Flow	(1,390)	5	(409)	(296)	(345)
Net CAPEX	(191)	(207)	(388)	(334)	(354)
Change in LT Investment	(1,187)	230	(25)	26	0
Change in Other Assets	(2)	(4)	4	(2)	(1)
Free Cash Flow	(1,175)	71	(95)	219	251
Financing Cash Flow	1,237	(76)	170	(184)	(169)
Change in Share Capital	71	0	0	0	0
Net Change in Debt	1,254	(76)	131	(184)	(168)
Change in Other LT Liab.	(0)	0	35	(0)	(0)
Net Cash Flow	62	(5)	75	35	83

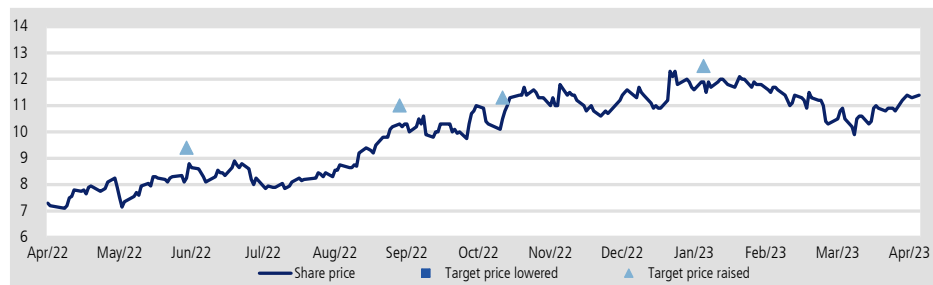
Source: KGI Securities Research

Rates of Return on Invested Capital

Year	1-	COGS Revenue	+	Depreciation Revenue	+	Operating Exp. Revenue	=	Operating Margin
2020		118.7%		48.3%		27.8%		-94.8%
2021		190.0%		194.9%		64.3%		-349.2%
2022		88.7%		43.8%		17.3%		-49.8%
2023F		61.6%		31.2%		13.9%		-6.8%
Year	1/	Working Capital Revenue	+	Net PPE Revenue	+	Other Assets Revenue	=	Capital Turnover
2020		(0.3)		2.5		3.6		0.2
2021		(1.0)		5.6		7.8		0.1
2022		(0.3)		1.4		2.0		0.3
2023F		(0.1)		1.0		1.4		0.5
Year		Operating Margin	x	Capital Turnover	x	Cash Tax Rate	=	After-tax Return on Inv. Capital
2020		-94.8%		0.2		1.0%		-0.2%
2021		-349.2%		0.1		3.0%		-0.8%
2022		-49.8%		0.3		-1.2%		0.2%
2023F		-6.8%		0.5		10.0%		-0.3%

Source: KGI Securities Research

Siam Wellness Group – Recommendation & target price history



Date	Rating	Target	Price
15-Mar-23	Outperform	12.50	10.50
10-Jan-23	Neutral	12.50	11.90
18-Oct-22	Neutral	11.30	10.50
5-Sep-22	Neutral	11.00	10.30
15-Aug-22	Neutral	9.40	8.65
8-Jun-22	Outperform	9.40	8.25

Source: KGI Securities Research

Corporate Governance Report of Thai Listed Companies



Companies with Excellent CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	EGCO	ELECTRICITY GENERATING	PTTEP	PTT EXPLORATION AND PRODUCTION
ADVANC	ADVANCED INFO SERVICE	GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL
AMA	AMA MARINE	GGC	GLOBAL GREEN CHEMICALS	PYLON	PYLON
AMATA	AMATA CORPORATION	GPSC	GLOBAL POWER SYNERGY	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	HANA	HANA MICROELECTRONICS	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
AOT	AIRPORTS OF THAILAND	HMPRO	HOME PRODUCT CENTER	RS	RS
AP	ASIAN PROPERTY DEVELOPMENT	INTUCH	SHIN CORPORATION	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	IRPC	IRPC	SCC	THE SIAM CEMENT
BCP	THE BANGCHAK PETROLEUM	IVL	INDORAMA VENTURES	SCCC	SIAM CITY CEMENT
BCPG	BCPG	KBANK	KASIKORNBANK	SEAFCO	SEAFCO
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KCE	KCE ELECTRONICS	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BEC WORLD	KKP	KIATNAKIN BANK	SPALI	SUPALAI
BEM	BANGKOK EXPRESSWAY AND METRO	KTB	KRUNG THAI BANK	SPRC	STAR PETROLEUM REFINING
BGRIM	B.GRIMM POWER	KTC	KRUNGTHAI CARD	SVI	SVI
BPP	BANPU POWER	LH	LAND AND HOUSES	TACC	T.A.C. CONSUMER
BTS	BTS GROUP HOLDINGS	LPN	L.P.N. DEVELOPMENT	TCAP	THANACHART CAPITAL
CENTEL	CENTRAL PLAZA HOTEL	MAKRO	SIAM MAKRO	THCOM	THAICOM
CK	CH. KARNCHANG	MBK	MBK	TISCO	TISCO FINANCIAL GROUP
CKP	CK POWER	MINT	MINOR INTERNATIONAL	TOP	THAI OIL
CPALL	CP ALL	MTC	MUANGTHAI CAPITAL	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	PLANB	PLAN B MEDIA	TTB	TMBTHANACHART BANK
CPN	CENTRAL PATTANA	PSH	PRUKSA HOLDING	VGI	VGI GLOBAL MEDIA
DELTA	DELTA ELECTRONICS (THAILAND)	PTG	PTG ENERGY	WHA	WHA CORPORATION
DTAC	TOTAL ACCESS COMMUNICATION	PTT	PTT	WHAUP	



Companies with Very Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GULF	GULF ENERGY DEVELOPMENT	SAPPE	SAPPE
BBL	BANGKOK BANK	JMT	JMT NETWORK SERVICES	SAWAD	SRI SAWAD POWER 1979
CBG	CARABAO GROUP	LPH	LADPRAO GENERAL HOSPITAL	SINGER	SINGER THAILAND
CHG	CHULARAT HOSPITAL	M	MK RESTAURANT GROUP	SPA	SIAM WELLNESS GROUP
COM7	COM7	MAJOR	MAJOR CINEPLEX GROUP	TFG	THAIFOODS GROUP
DOHOME	DOHOME	MEGA	MEGA LIFESCIENCES	TKN	TAOKAENOI FOOD & MARKETING
ERW	THE ERAWAN GROUP	NETBAY	NETBAY	ZEN	ZEN CORPORATION GROUP
GLOBAL	SIAM GLOBAL HOUSE	OSP	OSOTSPA		



Companies with Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
BCH	BANGKOK CHAIN HOSPITAL	ESSO	ESSO (THAILAND)	SF	SIAM FUTURE DEVELOPMENT
BH	BUMRUNGRAD HOSPITAL	HUMAN	HUMANICA	SISB	SISB
EKH	EKACHAI MEDICAL CARE	RBF	R&B FOOD SUPPLY	TPCH	TPC POWER HOLDING

Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
IIG	I&I GROUP	OR	PTT OIL AND RETAIL BUSINESS	STGT	SRI TRANG GLOVES (THAILAND)
KEX	KERRY EXPRESS (THAILAND)	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION		

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

Anti-corruption Progress Indicator

Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	ROBINS	ROBINSON DEPARTMENT STORE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCC	THE SIAM CEMENT
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KBANK	KASIKORN BANK	SIRI	SANSIRI
BIGC	BIG C SUPERCENTER	KCE	KCE ELECTRONICS	SPALI	SUPALAI
CK	CH. KARNCHANG	KKP	KIATNAKIN BANK	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DCC	DYNASTY CERAMIC	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
DELTA	DELTA ELECTRONICS (THAILAND)	LPH	LADPRAO GENERAL HOSPITAL	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	PACE	PACE DEVELOPMENT CORPORATION	TMT	THAI METAL TRADE
EGCO	ELECTRICITY GENERATING	PTT	PTT	TOP	THAI OIL
GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL		

Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERAWAN GROUP	SAPPE	SAPPE
AP	ASIAN PROPERTY DEVELOPMENT	GLOW	GLOW ENERGY	SAWAD	SRISAWAD POWER 1979
BA	BANGKOK AIRWAYS	GUNKUL	GUNKUL ENGINEERING	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	ILINK	INTERLINK COMMUNICATION	SCN	SCAN INTER
BCP	THE BANGCHAK PETROLEUM	KTC	KRUNGTHAI CARD	SEAFCO	SEAFCO
BH	BUMRUNGRAD HOSPITAL	LH	LAND AND HOUSES	SVI	SVI
BJCHI	BJC HEAVY INDUSTRIES	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CBG	CARABAO GROUP	MAKRO	SIAM MAKRO	TKN	TAOKAENOI FOOD & MARKETING
CENTEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TMB	TMB BANK
CHG	CHULARAT HOSPITAL	MINT	MINOR INTERNATIONAL	TRT	TIRATHAI
CKP	CK POWER	MODERN	MODERNFORM GROUP	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
CPN	CENTRAL PATTANA	PTTEP	PTT EXPLORATION AND PRODUCTION		
DTAC	TOTAL ACCESS COMMUNICATION	PYLON	PYLON		

Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
BEM	BANGKOK EXPRESSWAY AND METRO	MTLS	MUANGTHAI LEASING	SPRC	STAR PETROLEUM REFINING
CPALL	CP ALL	SCI	SCI ELECTRIC		

No progress

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	BPP	BANPU POWER	FN	FN FACTORY OUTLET
BCPG	BCPG	BTS	BTS GROUP HOLDINGS	TPCH	TPC POWER HOLDING

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.

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KGI's Ratings

Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)..
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. Excess return = 12M target price/current price-
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

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