

Siam Wellness Group

(SPA.BK/SPA TB)

Outperform · Maintained

Price as of 28 Feb 2022	6.65
12M target price (Bt/shr)	8.70
Unchanged/Revised up(down)(%)	Unchanged
Upside/downside (%)	30.8

Key messages

ผลประกอบการของ SPA ใน 4Q64 ออกมาประทับใจ โดยขาดทุนสุทธิเพียง 46 ล้านบาท (+41% YoY, +41% QoQ) เนื่องจากสถานการณ์ COVID-19 ในประเทศไทยดีขึ้นทำให้รายได้จากรูทิจสปอยู่ที่ 62 ล้านบาท (-7% YoY, +811% QoQ) ผลประกอบการดีกว่าประมาณการของเรา 39% เนื่องจากอัตราค่าไถ่ขึ้นต้นสูงเกินคาด สำหรับในระยะต่อไป เราคาดว่าโมเมนตัมของผลประกอบการจะลดลงเล็กน้อยใน 1Q65F ท่ามกลางสถานการณ์ COVID-19 ที่ยังคล่อง แต่จากแนวโน้มการฟื้นตัวในระยะยาว เรายังคงคำแนะนำซื้อ และประเมินราคาเป้าหมายปี 2566F ที่ 8.70 บาท

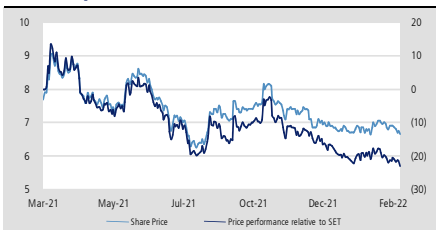
Trading data

Mkt cap (Btbn/US\$m)	5.7/142
Outstanding shares (mn)	855
Foreign ownership (mn)	10
3M avg. daily trading (mn)	1
52-week trading range (Bt)	6.30 – 9.10
Performance (%)	3M 6M 12M
Absolute	-2.9 -7.0 -11.9
Relative	-9.6 -9.8 -21.5

Quarterly EPS

EPS	Q1	Q2	Q3	Q4
2019	0.07	0.06	0.08	0.08
2020	0.01	(0.09)	(0.06)	(0.09)
2021	(0.09)	(0.10)	(0.09)	(0.05)

Share price chart



Source: SET

Napat Vorajanyavong
66.2658.8888 Ext. 8857
napatv@kgi.co.th

ผลประกอบการ 4Q64: ดีกว่าที่เราคาดไว้

Event

ผลประกอบการ 4Q64

Impact

ขาดทุนสุทธิลดลงเหลือ 46 ล้านบาท (+41% YoY, +41% QoQ)

SPA รายงานขาดทุนสุทธิ 46 ล้านบาทใน 4Q64 ซึ่งเป็นผลขาดทุนที่ต่ำที่สุดในรอบ 7 ไตรมาส (+41% YoY, +41% QoQ) ดีกว่าประมาณการของเรา 39% เนื่องจากอัตราค่าไถ่ขึ้นต้นสูงเกินคาดถึง 27.6ppis โดยผลการดำเนินงานที่ดีขึ้นอย่างมาก QoQ เป็นเพราะบริษัทกลับมาเปิดบริการแล้วถึงประมาณ 70% เป็น 46 สาขาทั่วประเทศตั้งแต่เดือนตุลาคม 2564 จากที่เปิดเพียงแปดสาขาใน 3Q64 ทั้งนี้ ผลขาดทุนสุทธิในปี 2564 อยู่ที่ 287 ล้านบาท (-37% YoY)

รายได้จากรูทิจสปอยู่ที่ 62 ล้านบาท (-7% YoY, +811% QoQ) โดยได้แรงหนุนจากการกลับมาเปิดบริการสาขาต่าง ๆ อีกครั้ง และสถานการณ์ COVID-19 ในประเทศไทยดีขึ้น ซึ่งทำให้ same-store-sales growth (SSSG) ดีขึ้นเป็น -5% จาก -72% ใน 3Q64 (Figure 2) นอกจากนี้ อัตราค่าไถ่ขึ้นต้นยังดีขึ้นอย่างมากเป็น -16% (จาก -328% ใน 3Q64) จากการที่บริษัทคุมต้นทุนได้ดีขึ้นจากการประหยัดค่านาคที่เพิ่มขึ้น

โมเมนตัมของผลประกอบการอาจจะลดลงใน 1Q65F

เราคาดว่าโมเมนตัมของผลประกอบการจะแผ่วลงเล็กน้อย QoQ ใน 1Q65F ท่ามกลางสถานการณ์ COVID-19 ที่ยังคล่อง อย่างไรก็ตาม เราเชื่อว่าผลกระทบด้านลบจะเกิดขึ้นเพียงไม่นาน เพราะการเร่งฉีดวัคซีนเข็มกระตุ้นจนเกือบถึง 50% ของประชากรไทยภายในปลาย 1Q65F น่าจะช่วยลดความเสี่ยงด้าน downside ในระยะกลางถึงยาวลงได้ (Figure 10 และ Figure 11)

Valuation & action

จากแนวโน้มการฟื้นตัวในระยะยาว เรายังคงคำแนะนำซื้อ และประเมินราคาเป้าหมายปี 2566F ที่ 8.70 บาท อิงจาก P/E ที่ 45.0x เท่ากับค่าเฉลี่ยระยะยาว +0.5 S.D. ทั้งนี้ เราได้ทำการ discount ราคาเป้าหมายปี 2566F กลับมาหนึ่งปี โดยใช้ WACC ที่ 11.5%

Risks

COVID-19 ระบาดอย่างยืดเยื้อ

Key financials and valuations

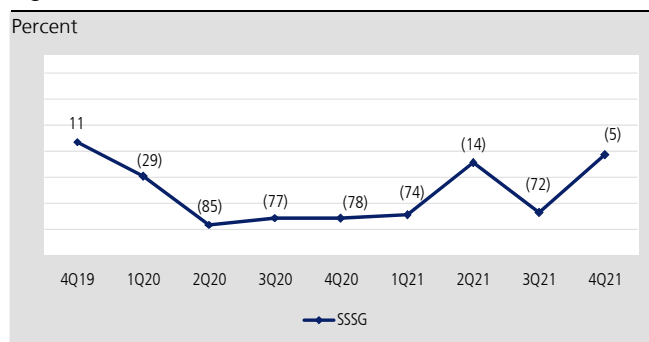
	Dec - 19A	Dec - 20A	Dec - 21A	Dec - 22F	Dec - 23F
Revenue (Btmn)	1,384	427	168	407	870
Gross Profit (Btmn)	441	(80)	(151)	87	363
SG&A (Btmn)	163	119	108	112	119
Net Profit (Btmn)	245	(209)	(287)	(60)	185
Normalized Profit (Btmn)	245	(209)	(287)	(60)	185
EPS (Bt)	0.3	(0.2)	(0.3)	(0.1)	0.2
Normalized EPS (Bt)	0.3	(0.2)	(0.3)	(0.1)	0.2
DPS (Bt)	0.0	0.0	0.0	0.0	0.0
EPS Growth (%)	19.4	N.A.	(37.1)	79.0	N.A.
Normalized EPS Growth	19.4	N.A.	(37.1)	79.0	N.A.
P/E (X)	33.7	(28.4)	(19.8)	(94.5)	30.7
P/B (X)	7.3	6.6	9.2	10.7	8.0
EV/EBITDA (X)	13.4	313.2	66.1	27.8	11.1
Net Debt to Equity (%)	14.6	43.2	84.3	129.5	85.4
Dividend Yield (%)	0.3	0.0	0.0	0.0	0.0
Return on Average Equity (%)	21.7	(23.1)	(46.4)	(11.4)	25.9

Source: Company data, KGI Securities Research

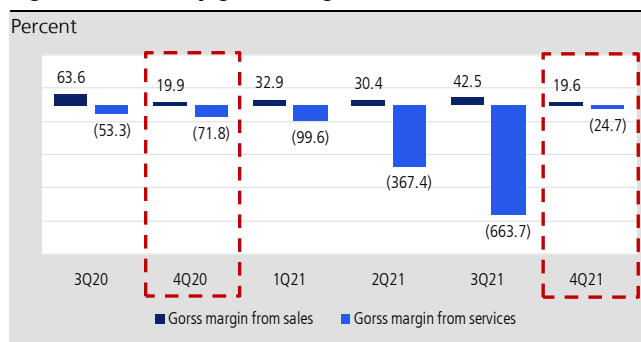
Figure 1: SPA's 4Q21 earnings review

Bt mn	4Q21	4Q20	YoY (%)	3Q21	QoQ (%)	2021	2020	YoY (%)
Total revenue	77	81	(4.9)	13	493.2	168	427	(60.7)
Revenue from sales	15	14	4.4	6	143.3	37	69	(45.6)
Revenue from services	62	67	(7.0)	7	810.6	130	358	(63.6)
Total gross Profit	(12)	(45)	72.5	(43)	71.0	(151)	(80)	(89.3)
SG&A	27	31	(14.4)	28	(4.2)	108	119	9.2
Operating EBIT	(36)	(75)	51.4	(69)	47.4	(251)	(190)	(32.5)
Operating EBITDA	44	(27)		13	228.4	75	17	351.7
Net Profit	(46)	(78)	40.9	(78)	40.9	(287)	(209)	(37.1)
Normalized profit	(46)	(78)	40.9	(78)	40.9	(287)	(209)	(37.1)
Percent	4Q21	4Q20	YoY (ppts)	3Q21	QoQ (ppts)	2021	2020	YoY (ppts)
Total gross margin	(16.0)	(55.5)	39.4	(327.8)	311.8	(90.0)	(18.7)	(71.4)
EBIT margin	(47.0)	(91.9)	44.9	(529.6)	482.7	(149.9)	(44.4)	(105.5)
EBITDA margin	57.0	(32.6)	89.6	102.9	(45.9)	45.0	3.9	41.1
SG&A/sales	34.8	38.7	(3.8)	215.8	(180.9)	64.3	27.8	36.5

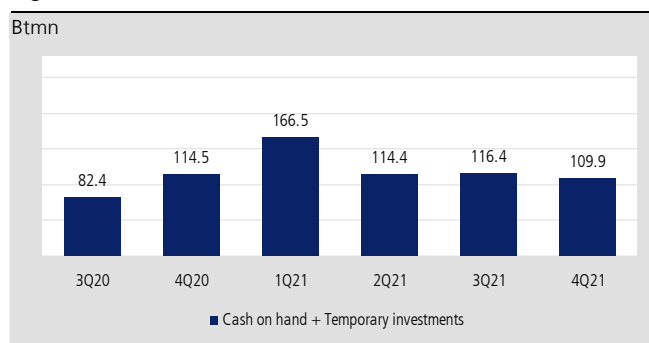
Source: Company data, KGI Securities Research

Figure 2: SSSG


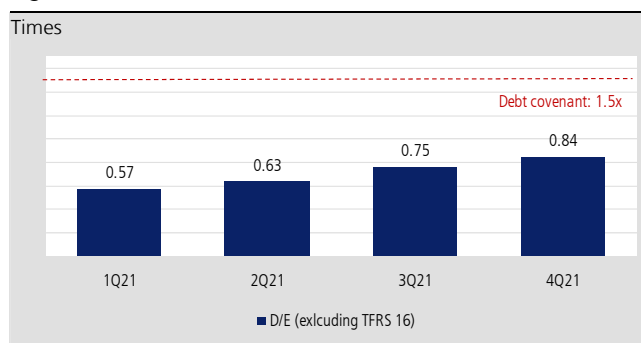
Source: Company data, KGI Securities Research

Figure 3: Quarterly gross margin


Source: Company data, KGI Securities Research

Figure 4: Cash on hand


Source: Company data, KGI Securities Research

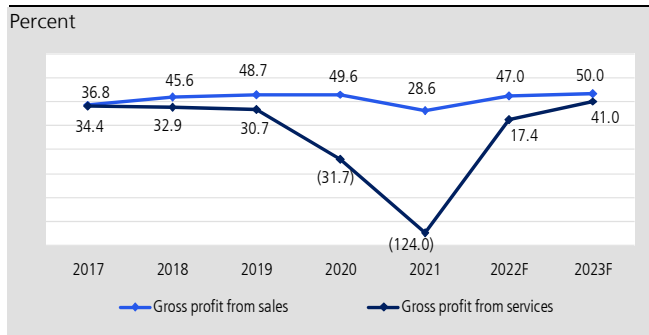
Figure 5: D/E ratio


Source: KGI Securities Research

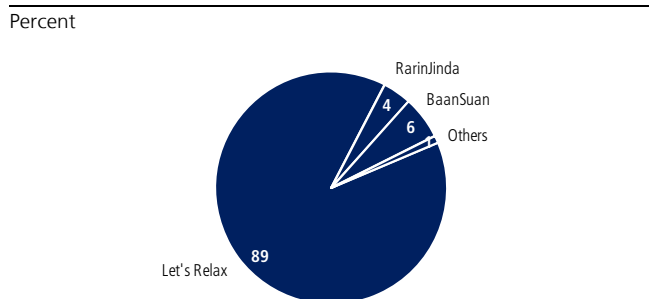
Figure 6: Company profile

Siam Wellness Group Plc. (SPA) is one of the largest spa operators in Thailand which has operated health spa, spa-related products, and hospitality businesses. For the spa business, there are five main brands including i) RarinJinda Wellness Spa (5-star spa service), ii) Let's Relax (4-star spa service), iii) Baan Suan Massage (3-star spa service), iv) Stretch Me (stretching studio), and v) Face Care by Let's Relax (facial spa).

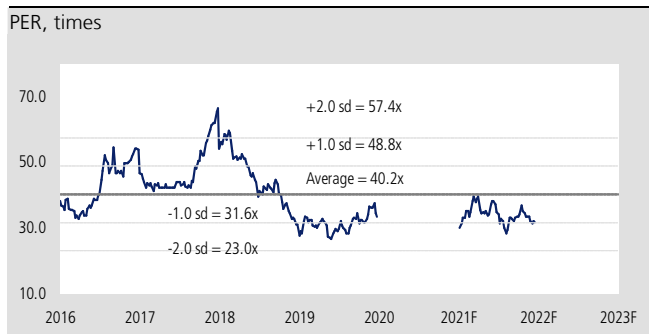
Source: Company data

Figure 8: Margins


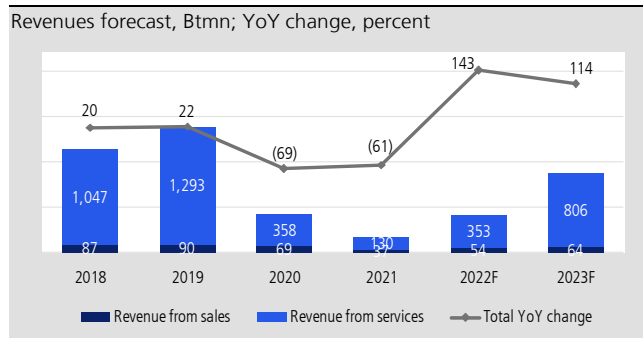
Source: Company data, KGI Securities Research

Figure 10: Spa revenue breakdown by brands (pre-COVID-19)


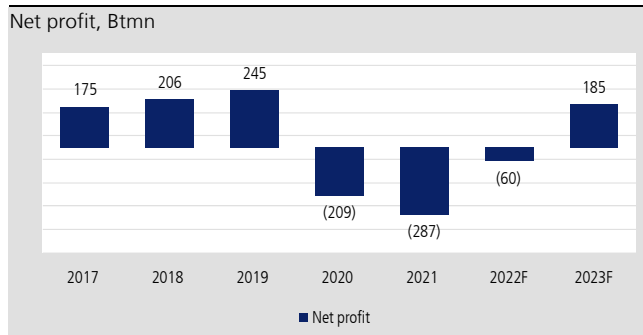
Source: Company data, KGI Securities Research

Figure 12: Company trading PER


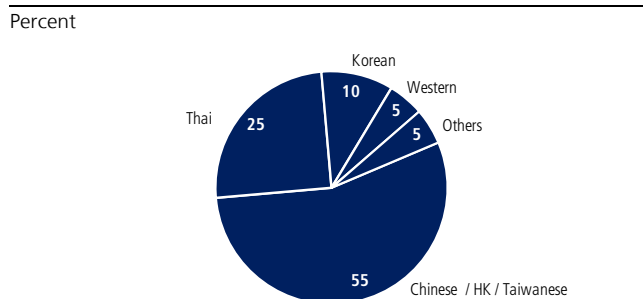
Source: KGI Securities Research

Figure 7: Revenue forecast


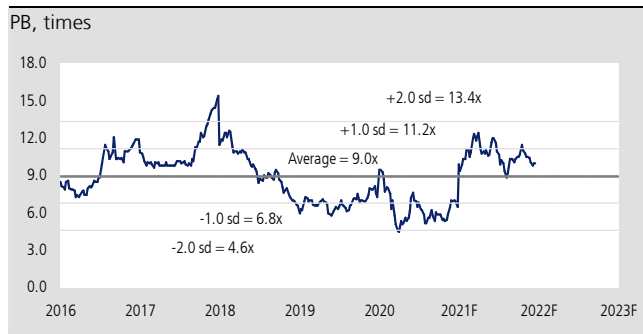
Source: Company data, KGI Securities Research

Figure 9: Net profit


Source: Company data, KGI Securities Research

Figure 11: Spa revenue breakdown by customers (pre-COVID-19)


Source: Company data, KGI Securities Research

Figure 13: Company trading PB


Source: KGI Securities Research

Quarterly Income Statement

	Sep-18A	Dec-18A	Mar-19A	Jun-19A	Sep-19A	Dec-19A	Mar-20A	Jun-20A	Sep-20A	Dec-20A	Mar-21A	Jun-21A	Sep-21A	Dec-21A
Income Statement (Bt mn)														
Revenue	288	303	341	337	368	338	238	31	76	81	55	22	13	77
Cost of Goods Sold	(191)	(209)	(231)	(240)	(245)	(227)	(201)	(82)	(98)	(127)	(98)	(75)	(56)	(90)
Gross Profit	97	93	110	98	122	111	37	(50)	(22)	(45)	(43)	(53)	(43)	(12)
Operating Expense	(37)	(41)	(42)	(46)	(42)	(33)	(30)	(27)	(30)	(31)	(25)	(27)	(28)	(27)
Other incomes	0	0	4	5	4	(14)	5	0	0	(5)	0	0	0	0
Operating Profit	60	52	72	57	84	64	12	(77)	(52)	(82)	-69	-80	-71	-39
Depreciation of fixed asset	(24)	(27)	(31)	(28)	(32)	(27)	(70)	(53)	(35)	(48)	(82)	(82)	(82)	(80)
Operating EBITDA	88	85	103	85	116	111	82	(23)	(16)	(27)	14	4	13	44
Non-Operating Income	0	0	0	0	0	(0)	1	1	0	(2)	1	1	0	(2)
Interest Income	0	0	0	0	0	(0)	1	1	0	(2)	1	1	0	(2)
Other Non-op Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Non-Operating Expense	(2)	(2)	(2)	(3)	(3)	(2)	(9)	(6)	(3)	(5)	(11)	(11)	(11)	(11)
Interest Expense	(2)	(2)	(2)	(3)	(3)	(2)	(9)	(6)	(3)	(5)	(11)	(11)	(11)	(11)
Other Non-op Expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Equity Income/(Loss)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Pre-tax profit	61	56	70	55	81	81	4	(82)	(54)	(79)	(78)	(90)	(80)	(47)
Current Taxation	(9)	(7)	(11)	(7)	(13)	(10)	0	1	(1)	1	2	3	2	1
Minorities	0	(0)	(0)	(0)	2	(2)	0	0	0	0	0	0	0	(0)
Extraordinary items	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net Profit	52	49	59	47	70	69	4	(81)	(55)	(78)	(76)	(87)	(78)	(46)
Normalized Profit	52	49	59	47	70	69	4	(81)	(55)	(78)	(76)	(87)	(78)	(46)
EPS (Bt)	0.06	0.06	0.07	0.06	0.08	0.08	0.01	(0.09)	(0.06)	(0.09)	(0.09)	(0.10)	(0.09)	(0.05)
Normalized EPS (Bt)	0.06	0.06	0.07	0.06	0.08	0.08	0.01	(0.09)	(0.06)	(0.09)	(0.09)	(0.10)	(0.09)	(0.05)
Margins														
Gross profit margin	33.7	30.8	32.3	29.0	33.3	32.9	15.6	(159.3)	(28.3)	(55.5)	(78.6)	(236.4)	(327.8)	(16.0)
Operating EBIT margin	20.9	17.1	21.3	17.0	22.9	19.1	5.0	(243.5)	(68.1)	(100.5)	(124.7)	(359.1)	(543.6)	(50.9)
Operating EBITDA margin	30.4	28.2	30.4	25.3	31.5	32.9	34.7	(73.3)	(21.2)	(32.6)	25.8	17.1	102.9	57.0
Net profit margin	18.1	16.2	17.3	14.0	19.0	20.5	1.8	(256.1)	(72.1)	(95.7)	(138.1)	(391.0)	(597.1)	(59.5)
Growth (YoY)														
Revenue growth	18.2	18.5	22.0	27.5	27.8	11.6	(30.2)	(90.7)	(79.3)	(75.9)	(76.9)	(29.4)	(82.9)	(4.9)
Operating EBIT growth	18.4	1.8	7.7	9.7	40.1	24.1	(83.5)	(233.5)	(161.6)	(226.9)	(674.8)	4.1	36.5	(51.9)
Operating EBITDA growth	17.7	12.9	3.6	4.0	32.3	30.1	(20.3)	(127.1)	(113.9)	(123.9)	(82.8)	(116.4)	(183.1)	(265.9)
Net profit growth	17.9	7.7	5.2	(2.4)	34.8	40.8	(92.6)	(270.8)	(178.5)	(212.6)	(1,847.2)	7.7	41.7	(40.9)
Normalized profit growth	17.9	7.7	5.2	(2.4)	34.8	40.8	(92.6)	(270.8)	(178.5)	(212.6)	(1,847.2)	7.7	41.7	(40.9)

Source: Company data, KGI Securities Research

Balance Sheet

As of 31 Dec (Bt mn)	2019	2020	2021	2022F	2023F
Total Assets	1,516	2,632	2,258	2,541	2,714
Current Assets	289	231	203	159	363
Cash & ST Investment	126	115	110	54	218
Inventories	40	40	28	35	40
Account Receivable	37	22	15	12	19
Others	47	45	41	47	61
Non-current Assets	1,227	2,401	2,055	2,382	2,352
LT Investment	24	42	40	38	38
Net fixed Assets	1,083	1,075	947	1,062	1,030
Others	120	1,284	1,068	1,282	1,283
Total Liabilities	384	1,727	1,639	2,012	2,000
Current Liabilities	245	361	374	589	609
Account Payable	97	45	37	36	56
ST Borrowing	85	103	114	343	305
Others	63	213	223	210	248
Long-term Liabilities	139	1,366	1,265	1,424	1,391
Long-term Debts	80	288	407	342	304
Others	59	1,078	858	1,081	1,086
Shareholders' Equity	1,132	905	618	529	714
Common Stock	143	214	214	214	214
Capital Surplus	279	279	279	279	279
Retained Earnings	666	368	81	(8)	177
Preferred Stock					

Source: KGI Securities Research

Key Ratios

Year to 31 Dec	2019	2020	2021	2022F	2023F
Growth (%YoY)					
Sales	22.0	(69.1)	(60.7)	142.6	114.0
OP	20.3	(171.2)	30.3	(90.0)	(1,041.8)
EBITDA	20.2	(96.0)	351.7	158.4	139.6
NP	19.4	N.A.	(37.1)	79.0	N.A.
Normalized Profit	19.4	N.A.	(37.1)	79.0	N.A.
EPS	19.4	N.A.	(37.1)	79.0	N.A.
Normalized EPS	19.4	N.A.	(37.1)	79.0	N.A.
Profitability (%)					
Gross Margin	31.9	(18.7)	(90.0)	21.3	41.7
Operating Margin	20.1	(46.5)	(154.3)	(6.4)	28.0
EBITDA Margin	30.0	3.9	45.0	48.0	53.7
Net Margin	17.7	(49.0)	(171.1)	(14.8)	21.3
ROAA	16.2	(7.9)	(12.7)	(2.4)	6.8
ROAE	21.7	(23.1)	(46.4)	(11.4)	25.9
Stability					
Gross Debt/Equity (%)	33.9	190.8	265.1	380.3	280.0
Net Debt/Equity (%)	14.6	43.2	84.3	129.5	85.4
Interest Coverage (x)	28.4	(8.8)	(5.7)	(0.4)	6.6
Interest & ST Debt Coverage (x)	3.1	(1.5)	(1.6)	(0.0)	0.7
Cash Flow Interest Coverage (x)	23.8	10.0	0.8	2.9	10.8
Cash Flow/Interest & ST Debt (x)	2.6	1.7	0.2	0.3	1.2
Current Ratio (x)	1.2	0.6	0.5	0.3	0.6
Quick Ratio (x)	1.0	0.5	0.5	0.2	0.5
Net Debt (Bt mn)	112.8	1,305.3	1,234.4	1,660.5	1,420.8
Per Share Data (Bt)					
EPS	0.3	(0.2)	(0.3)	(0.1)	0.2
Normalized EPS	0.3	(0.2)	(0.3)	(0.1)	0.2
CFPS	0.3	0.3	0.0	0.1	0.5
BVPS	1.3	1.1	0.7	0.6	0.8
SPS	1.6	0.5	0.2	0.5	1.0
EBITDA/Share	0.5	0.0	0.1	0.2	0.5
DPS	0.0	0.0	0.0	0.0	0.0
Activity					
Asset Turnover (x)	0.9	0.2	0.1	0.2	0.3
Days Receivables	9.8	18.6	33.2	10.4	8.1
Days Inventory	15.5	29.0	31.9	40.4	28.8
Days Payable	37.5	32.2	42.4	40.6	40.6
Cash Cycle	(12.2)	15.5	22.7	10.3	(3.6)

Source: KGI Securities Research

Profit & Loss

Year to Dec 31 (Bt mn)	2019	2020	2021	2022F	2023F
Revenue	1,384	427	168	407	870
Cost of Goods Sold	(943)	(507)	(319)	(320)	(508)
Gross Profit	441	(80)	(151)	87	363
Operating Expenses	(163)	(119)	(108)	(112)	(119)
Other Incomes	0	0	0	0	0
Operating Profit	279	(198)	(259)	(26)	243
Depreciation of fixed assets	(118)	(206)	(327)	(214)	(213)
Operating EBITDA	416	17	75	195	467
Non-Operating Income	0	0	0	0	0
Interest Income	0	0	0	0	0
Other Non-op Income	0	0	0	0	0
Non-Operating Expense	(10)	(21)	(44)	(44)	(39)
Interest Expense	(10)	(21)	(44)	(44)	(39)
Other Non-op Expense	0	0	0	0	0
Equity Income/(Loss)	0	0	0	0	0
Pretax Profit	288	(211)	(295)	(63)	216
Current Taxation	(42)	2	9	3	(30)
Minorities	1	0	(0)	(0)	0
Extraordinaries items	0	0	0	0	0
Net Profit	245	(209)	(287)	(60)	185
Normalized Profit	245	(209)	(287)	(60)	185
EPS (Bt)	0.29	(0.24)	(0.34)	(0.07)	0.22
Normalized EPS (Bt)	0.29	(0.24)	(0.34)	(0.07)	0.22

Source: KGI Securities Research

Cash Flow

Year to 31 Dec (Bt mn)	2019	2020	2021	2022F	2023F
Operating Cash Flow	249	215	37	127	418
Net Profit	245	(209)	(316)	(60)	185
Depreciation & Amortization	118	206	327	214	213
Change in Working Capital	(114)	217	26	(27)	19
Others					
Investment Cash Flow	(141)	(1,390)	5	(524)	(178)
Net CAPEX	(136)	(191)	(207)	(319)	(182)
Change in LT Investment	(15)	(1,187)	230	(227)	0
Change in Other Assets	(0)	(2)	(4)	4	0
Free Cash Flow	108	(1,175)	42	(397)	240
Financing Cash Flow	(135)	1,237	(76)	341	(76)
Change in Share Capital	0	71	0	0	0
Net Change in Debt	(51)	1,254	(76)	370	(76)
Change in Other LT Liab.	(1)	(0)	(0)	0	(0)
Net Cash Flow	(27)	62	(34)	(56)	164

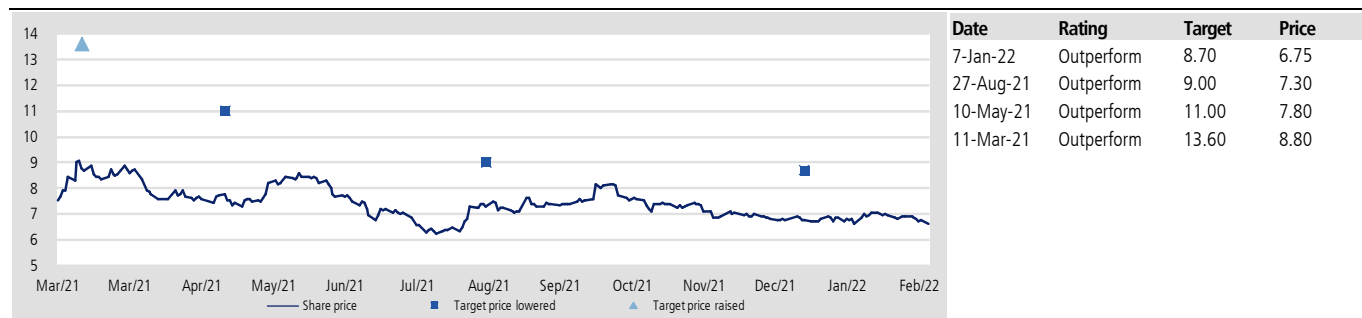
Source: KGI Securities Research

Rates of Return on Invested Capital

Year	1-	COGS Revenue	+	Depreciation Revenue	+	Operating Exp. Revenue	=	Operating Margin
2019		68.1%		8.5%		11.7%		11.6%
2020		118.7%		48.3%		27.8%		-94.8%
2021		190.0%		194.9%		64.3%		-349.2%
2022F		78.7%		52.7%		27.7%		-59.1%
Year	1/	Working Capital Revenue	+	Net PPE Revenue	+	Other Assets Revenue	=	Capital Turnover
2019		0.0		0.8		0.3		0.9
2020		(0.3)		2.5		3.6		0.2
2021		(1.0)		5.6		7.8		0.1
2022F		(1.1)		2.6		3.6		0.2
Year		Operating Margin	x	Capital Turnover	x	Cash Tax Rate	=	After-tax Return on Inv. Capital
2019		11.6%		0.9		14.5%		1.5%
2020		-94.8%		0.2		1.0%		-0.2%
2021		-349.2%		0.1		5.0%		-1.4%
2022F		-59.1%		0.2		5.0%		-0.6%

Source: KGI Securities Research

Siam Wellness Group – Recommendation & target price history



Source: KGI Securities Research

Corporate Governance Report of Thai Listed Companies

 Companies with Excellent CG Scoring					
Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	EGCO	ELECTRICITY GENERATING	PTTEP	PTT EXPLORATION AND PRODUCTION
ADVANC	ADVANCED INFO SERVICE	GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL
AMA	AMA MARINE	GGC	GLOBAL GREEN CHEMICALS	PYLON	PYLON
AMATA	AMATA CORPORATION	GPSC	GLOBAL POWER SYNERGY	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	HANA	HANA MICROELECTRONICS	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
AOT	AIRPORTS OF THAILAND	HMPRO	HOME PRODUCT CENTER	RS	RS
AP	ASIAN PROPERTY DEVELOPMENT	INTUCH	SHIN CORPORATION	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	IRPC	IRPC	SCC	THE SIAM CEMENT
BCP	THE BANGCHAK PETROLEUM	IVL	INDORAMA VENTURES	SCCC	SIAM CITY CEMENT
BCPG	BCPG	KBANK	KASIKORNBANK	SEAFCO	SEAFCO
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KCE	KCE ELECTRONICS	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BEC WORLD	KKP	KIATNAKIN BANK	SPALI	SUPALAI
BEM	BANGKOK EXPRESSWAY AND METRO	KTG	KRUNG THAI BANK	SPRC	STAR PETROLEUM REFINING
BGRIM	B. GRIMM POWER	KTC	KRUNGTHAI CARD	SVI	SVI
BPP	BANPU POWER	LH	LAND AND HOUSES	TACC	T.A.C. CONSUMER
BTS	BTS GROUP HOLDINGS	LPN	L.P.N. DEVELOPMENT	TCAP	THANACHART CAPITAL
CENDEL	CENTRAL PLAZA HOTEL	MAKRO	SIAM MAKRO	THCOM	THAICOM
CK	CH. KARNCHANG	MBK	MBK	TISCO	TISCO FINANCIAL GROUP
CKP	CK POWER	MINT	MINOR INTERNATIONAL	TOP	THAI OIL
CPALL	CP ALL	MTC	MUANGTHAI CAPITAL	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	PLANB	PLAN B MEDIA	TTB	TMBTHANACHART BANK
CPN	CENTRAL PATTANA	PSH	PRUKSA HOLDING	VGI	VGI GLOBAL MEDIA
DELTA	DELTA ELECTRONICS (THAILAND)	PTG	PTG ENERGY	WHA	WHA CORPORATION
DTAC	TOTAL ACCESS COMMUNICATION	PTT	PTT	WHAUP	

 Companies with Very Good CG Scoring					
Stock	Company name	Stock	Company name	Stock	Company name
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GULF	GULF ENERGY DEVELOPMENT	SAPPE	SAPPE
BBL	BANGKOK BANK	JMT	JMT NETWORK SERVICES	SAWAD	SRI SAWAD POWER 1979
CBG	CARABAO GROUP	LPH	LADPRAO GENERAL HOSPITAL	SINGER	SINGER THAILAND
CHG	CHULARAT HOSPITAL	M	MK RESTAURANT GROUP	SPA	SIAM WELLNESS GROUP
COM7	COM7	MAJOR	MAJOR CINEPLEX GROUP	TFG	THAIFOODS GROUP
DOHOME	DOHOME	MEGA	MEGA LIFESCIENCES	TKN	TAOKAENOI FOOD & MARKETING
ERW	THE ERAWAN GROUP	NETBAY	NETBAY	ZEN	ZEN CORPORATION GROUP
GLOBAL	SIAM GLOBAL HOUSE	OSP	OSOTSPA		

 Companies with Good CG Scoring					
Stock	Company name	Stock	Company name	Stock	Company name
BCH	BANGKOK CHAIN HOSPITAL	ESSO	ESSO (THAILAND)	SF	SIAM FUTURE DEVELOPMENT
BH	BUMRUNGRAD HOSPITAL	HUMAN	HUMANICA	SISB	SISB
EKH	EKACHAI MEDICAL CARE	RBF	R&B FOOD SUPPLY	TPCH	TPC POWER HOLDING

Companies classified Not in the three highest score groups					
Stock	Company name	Stock	Company name	Stock	Company name
IIG	I&I GROUP	OR	PTT OIL AND RETAIL BUSINESS	STGT	SRI TRANG GLOVES (THAILAND)
KEX	KERRY EXPRESS (THAILAND)	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION		

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

Anti-corruption Progress Indicator

Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	ROBINS	ROBINSON DEPARTMENT STORE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCC	THE SIAM CEMENT
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KBANK	KASIKORNBANK	SIRI	SANSIRI
BIGC	BIG C SUPERCENTER	KCE	KCE ELECTRONICS	SPALI	SUPALAI
CK	CH. KARNCHANG	KKP	KIATNAKIN BANK	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DCC	DYNASTY CERAMIC	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
DELTA	DELTA ELECTRONICS (THAILAND)	LPH	LADPRAO GENERAL HOSPITAL	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	PACE	PACE DEVELOPMENT CORPORATION	TMT	THAI METAL TRADE
EGCO	ELECTRICITY GENERATING	PTT	PTT	TOP	THAI OIL
GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL		

Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERWAN GROUP	SAPPE	SAPPE
AP	ASIAN PROPERTY DEVELOPMENT	GLOW	GLOW ENERGY	SAWAD	SRISAWAD POWER 1979
BA	BANGKOK AIRWAYS	GUNKUL	GUNKUL ENGINEERING	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	ILINK	INTERLINK COMMUNICATION	SCN	SCAN INTER
BCP	THE BANGCHAK PETROLEUM	KTC	KRUNGTHAI CARD	SEAFCO	SEAFCO
BH	BUMRUNGRAD HOSPITAL	LH	LAND AND HOUSES	SVI	SVI
BJCHI	BJC HEAVY INDUSTRIES	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CBG	CARABAO GROUP	MAKRO	SIAM MAKRO	TKN	TAOKAENOI FOOD & MARKETING
CENTEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TMB	TMB BANK
CHG	CHULARAT HOSPITAL	MINT	MINOR INTERNATIONAL	TRT	TIRATHAI
CKP	CK POWER	MODERN	MODERNFORM GROUP	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
CPN	CENTRAL PATTANA	PTTEP	PTT EXPLORATION AND PRODUCTION		
DTAC	TOTAL ACCESS COMMUNICATION	PYLON	PYLON		

Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
BEM	BANGKOK EXPRESSWAY AND METRO	MTLS	MUANGTHAI LEASING	SPRC	STAR PETROLEUM REFINING
CPALL	CP ALL	SCI	SCI ELECTRIC		

No progress

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	BPP	BANPU POWER	FN	FN FACTORY OUTLET
BCPG	BCPG	BTS	BTS GROUP HOLDINGS	TPCH	TPC POWER HOLDING

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.

KGI Locations

China	Shanghai	Room 2703B-2704, Tower A , Shanghai Dawning Centre,500 Hongbaoshi Road Shanghai, PRC 201103
	Shenzhen	Room 24D1, 24/F, A Unit, Zhen Ye Building, 2014 Bao'annan Road, Shenzhen, PRC 518008
Taiwan	Taipei	700 Mingshui Road, Taipei, Taiwan Telephone 886.2.2181.8888 · Facsimile 886.2.8501.1691
Hong Kong		41/F Central Plaza, 18 Harbour Road, Wanchai, Hong Kong Telephone 852.2878.6888 Facsimile 852.2878.6800
Thailand	Bangkok	8th - 11th floors, Asia Centre Building 173 South Sathorn Road, Bangkok 10120, Thailand Telephone 66.2658.8888 Facsimile 66.2658.8014
Singapore		4 Shenton Way #13-01 SGX Centre 2 Singapore 068807 Telephone 65.6202.1188 Facsimile 65.6534.4826

KGI's Ratings

Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)..
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. <i>Excess return = 12M target price/current price-</i>
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

Disclaimer

KGI Securities (Thailand) Plc. ("The Company") disclaims all warranties with regards to all information contained herein. In no event shall the Company be liable for any direct, indirect or any damages whatsoever resulting from loss of income or profits, arising by utilization and reliance on the information herein. All information hereunder does not constitute a solicitation to buy or sell any securities but constitutes our sole judgment as of this date and are subject to change without notice.